



This is a selected fragment of DM BOŚ SA's research report.

531R/2024/AR/September 30, 2024

Company	LT fundamental recommendation	12M EFV (PLN)	ST market-relative bias	Analyst
<b>11 bit studios</b>	Hold (prev. Buy)	495.0 (prev. 730.0)	Neutral (prev. Overweight)	<a href="#">Tomasz Rodak, CFA</a> <a href="#">+48 797 487 381</a>

**Event: Frostpunk 2 debut below our expectations -> downgrade to 12M EFV and recommendations.**

*Frostpunk 2* debuted on Friday (September 20) for PC:

- **Peak number of players reached 36k** on Saturday, which was 29% below the lower bracket of our expectations of 50k-70k.
- **71% (out of 4,962) Steam reviews are positive**, which is visibly below our expectations of 80%+. Complaints are mainly related to the fact that the game is too different from its predecessor. Although we expected discontent from some gamers, the scale of complaints is worrying. Lower reviews may negatively impact the LT sales, in our view.
- The game reached Top 1 spot in Steam sales ranking just for the short moment. **Majority of time the game ranked 2-4 position on the top sellers list.** It currently ranks 6<sup>th</sup>.
- **We suspect that the game sold c. 300k+ units so far** (as of Monday morning).
- **We suspect that the game may sell c. 480k units in 3Q24** which is 24% below our prev. expectations of 630k units. We downgrade our sales forecasts for *Frostpunk 2* adequately, by 16%-24%.
- We expect the “cost return” ESPI in the first week of October - **after 1-2 weeks from the release** (c. 500k unit sold).
- **In our view *Frostpunk 2* is a business success.** We estimate that the game will generate c. PLN 220 million sales in two years vs c. PLN 100 million generated by *Frostpunk 1* in the same time (incl. PC, consoles, DLCs, Game Pass payment).
- Due to lower-than-expected sales performance for *Frostpunk 2*, **we consider it prudent to lower our sales volume forecasts for all future games by 30%-38%**.

#### 12M EFV assessment and recommendations

Due to lower sales assumptions, **our estimate of the Company's 12M EFV drops to PLN 495.0 per share (from PLN 730 per share); down 32%.** We believe that currently, the Company is fairly valued, therefore we downgrade our LT/ST recommendations to Hold + Neutral (from Buy + Overweight).

*Regarding the potential sources of conflict of interest, please refer to the disclaimer section of the attached research report.*

## BASIC DEFINITIONS

**A/R turnover** (in days) =  $365 / (\text{sales}/\text{average A/R})$

**Inventory turnover** (in days) =  $365 / (\text{COGS}/\text{average inventory})$

**A/P turnover** (in days) =  $365 / (\text{COGS}/\text{average A/P})$

**Current ratio** =  $(\text{current assets} - \text{ST deferred assets})/\text{current liabilities}$

**Quick ratio** =  $(\text{current assets} - \text{ST deferred assets} - \text{inventory})/\text{current liabilities}$

**Interest coverage** =  $(\text{pre-tax profit before extraordinary items} + \text{interest payable})/\text{interest payable}$

**Gross margin** = gross profit on sales/sales

**EBITDA margin** = EBITDA/sales

**EBIT margin** = EBIT/sales

**Pre-tax margin** = pre-tax profit/sales

**Net margin** = net profit/sales

**ROE** = net profit/average equity

**ROA** =  $(\text{net income} + \text{interest payable})/\text{average assets}$

**EV** = market capitalization + interest bearing debt – cash and equivalents

**EPS** = net profit/ no. of shares outstanding

**CE** = net profit + depreciation

**Dividend yield (gross)** = pre-tax DPS/stock market price

**Cash sales** = accrual sales corrected for the change in A/R

**Cash operating expenses** = accrual operating expenses corrected for the changes in inventories and A/P, depreciation, cash taxes and changes in the deferred taxes

DM BOŚ S.A. generally values the covered non bank companies via two methods: comparative method and DCF method (discounted cash flows). The advantage of the former is the fact that it incorporates the current market assessment of the value of the company's peers. The weakness of the comparative method is the risk that the valuation benchmark may be mispriced. The advantage of the DCF method is its independence from the current market valuation of the comparable companies. The weakness of this method is its high sensitivity to undertaken assumptions, especially those related to the residual value calculation. Please note that we also resort to other valuation techniques (e.g. NAV-, DDM- or SOTP-based), should it prove appropriate in a given case.

## KEY TO INVESTMENT RANKINGS

This is a guide to expected price performance in absolute terms over the next 12 months:

**Buy** – fundamentally undervalued (upside to 12M EFV in excess of the cost of equity) + catalysts which should close the valuation gap identified;

**Hold** – either (i) fairly priced, or (ii) fundamentally undervalued/overvalued but lacks catalysts which could close the valuation gap;

**Sell** – fundamentally overvalued (12M EFV < current share price + 1-year cost of equity) + catalysts which should close the valuation gap identified.

This is a guide to expected relative price performance:

**Overweight** – expected to perform better than the benchmark (WIG) over the next quarter in relative terms

**Neutral** – expected to perform in line with the benchmark (WIG) over the next quarter in relative terms

**Underweight** – expected to perform worse than the benchmark (WIG) over the next quarter in relative terms

The recommendation tracker presents the performance of DM BOŚ S.A.'s recommendations. A recommendation expires on the day it is altered or on the day 12 months after its issuance, whichever comes first.

Relative performance compares the rate of return on a given recommended stock in the period of the recommendation's validity (i.e. from the date of issuance to the date of alteration or – in case of maintained recommendations – from the date of issuance to the current date) in a relation to the rate of return on the benchmark in this time period. The WIG index constitutes the benchmark. For recommendations that expire by an alteration or are maintained, the ending values used to calculate their absolute and relative performance are: the stock closing price on the day the recommendation expires/ is maintained and the closing value of the benchmark on that date. For recommendations that expire via a passage of time, the ending values used to calculate their absolute and relative performance are: the average of the stock closing prices for the day the recommendation elapses and four directly preceding sessions and the average of the benchmark's closing values for the day the recommendation expires and four directly preceding sessions.

### Distribution of DM BOŚ's current recommendations

	Buy	Hold	Sell	Suspended	Under revision	Not rated
Numbers	42	27	9	5	0	4
Percentage	48%	31%	10%	6%	0%	5%

### Distribution of DM BOŚ's current recommendations for the companies which DM BOŚ has supplied with material investment services within the last 12 months

	Buy	Hold	Sell	Suspended	Under revision	Not rated
Numbers	8	6	0	1	0	3
Percentage	44%	33%	0%	6%	0%	17%

### Distribution of DM BOŚ's current market relative recommended weightings

	Overweight	Neutral	Underweight	Suspended	Under revision	Not rated
Numbers	27	39	12	5	0	4
Percentage	31%	45%	14%	6%	0%	5%

### Distribution of DM BOŚ's current market relative recommended weightings for the companies which DM BOŚ has supplied with material investment services within the last 12 months

	Overweight	Neutral	Underweight	Suspended	Under revision	Not rated
Numbers	8	5	0	1	0	2
Percentage	44%	28%	0%	6%	0%	11%

Banks	
<b>Net Interest Margin (NIM)</b>	= net interest income/average assets
<b>Non interest income</b>	= fees&commissions + result on financial operations (trading gains) + FX gains
<b>Interest Spread</b>	= (interest income/average interest earning assets)/(interest cost/average interest bearing liabilities)
<b>Cost/Income</b>	= (general costs + depreciation)/(profit on banking activity + other net operating income)
<b>ROE</b>	= net profit/average equity
<b>ROA</b>	= net income/average assets
<b>Non performing loans (NPL)</b>	= loans in 'basket 3' category
<b>NPL coverage ratio</b>	= loan loss provisions/NPL
<b>Net provision charge</b>	= provisions created – provisions released

DM BOŚ S.A. generally values the covered banks via two methods: comparative method and fundamental target fair P/E and target fair P/B multiples method. The advantage of the former is the fact that it incorporates the current market assessment of the value of the company's peers. The weakness of the comparative method is the risk that the valuation benchmark may be mispriced. The advantage of the fundamental target fair P/E and target fair P/B multiples method is its independence of the current market valuation of the comparable companies. The weakness of this method is its high sensitivity to undertaken assumptions, especially those

related to the residual value calculation. Assumptions used in valuation can change, influencing thereby the level of the valuation. Among the most important assumptions are: GDP growth, forecasted level of inflation, changes in interest rates and currency prices, employment level and change in wages, demand on the analysed company products, raw material prices, competition standing of the main customers and suppliers, legislation changes, etc. Changes in the environment of the analysed company are monitored by analysts involved in the preparation of the recommendation, estimated, incorporated in valuation and published in the recommendation whenever needed.

**LT fundamental recommendation tracker**

Analyst	Recommendation	Report date	Reiteration date	Distribution date	Expiry date	Performance	Relative performance	Price at issue/reiteration*	EFV (12 months)
<b>11 bit studios</b>									
Tomasz Rodak	Buy	—	13.02.2017	—	14.02.2017	13.02.2018	28%	18%	164.50 220.00 —
Tomasz Rodak	-	→	—	07.03.2017	08.03.2017	—	—	182.15	220.00 →
Tomasz Rodak	-	→	—	11.04.2017	12.04.2017	—	—	192.00	220.00 →
Tomasz Rodak	-	→	—	30.05.2017	31.05.2017	—	—	184.50	220.00 →
Tomasz Rodak	-	→	—	12.07.2017	13.07.2017	—	—	174.40	220.00 →
Tomasz Rodak	-	→	—	20.08.2017	21.08.2017	—	—	189.00	261.00 ↑
Tomasz Rodak	-	→	—	29.08.2017	30.08.2017	—	—	196.75	261.00 →
Tomasz Rodak	-	→	—	03.09.2017	04.09.2017	—	—	205.00	261.00 →
Tomasz Rodak	-	→	—	15.10.2017	16.10.2017	—	—	188.00	261.00 →
Tomasz Rodak	-	→	—	13.11.2017	14.11.2017	—	—	168.60	231.00 ↓
Tomasz Rodak	-	→	—	15.11.2017	16.11.2017	—	—	164.25	231.00 →
Tomasz Rodak	-	→	—	10.12.2017	11.12.2017	—	—	175.00	231.00 →
Tomasz Rodak	-	→	—	10.01.2018	11.01.2018	—	—	201.00	231.00 →
Tomasz Rodak	Buy	→	13.02.2018	—	14.02.2018	16.07.2018	129%	156%	210.50 231.00 →
Tomasz Rodak	-	→	—	14.02.2018	15.02.2018	—	—	209.00	253.00 ↑
Tomasz Rodak	-	→	—	12.03.2018	13.03.2018	—	—	214.00	253.00 →
Tomasz Rodak	-	→	—	16.04.2018	17.04.2018	—	—	257.00	253.00 →
Tomasz Rodak	-	→	—	26.04.2018	27.04.2018	—	—	280.00	377.00 ↑
Tomasz Rodak	-	→	—	07.05.2018	08.05.2018	—	—	374.50	480.00 ↑
Tomasz Rodak	-	→	—	29.05.2018	30.05.2018	—	—	506.00	480.00 →
Tomasz Rodak	-	→	—	20.06.2018	21.06.2018	—	—	465.00	480.00 →
Tomasz Rodak	Hold	↓	16.07.2018	—	17.07.2018	15.10.2018	-31%	-31%	481.00 526.00 ↑
Tomasz Rodak	-	→	—	02.08.2018	03.08.2018	—	—	441.00	526.00 →
Tomasz Rodak	-	→	—	30.08.2018	31.08.2018	—	—	426.00	526.00 →
Tomasz Rodak	-	→	—	11.10.2018	12.10.2018	—	—	308.00	526.00 →
Tomasz Rodak	Buy	↑	15.10.2018	—	16.10.2018	13.10.2019	14%	13%	333.00 416.00 ↓
Tomasz Rodak	-	→	—	23.10.2018	24.10.2018	—	—	293.50	416.00 →
Tomasz Rodak	-	→	—	14.11.2018	15.11.2018	—	—	295.00	416.00 →
Tomasz Rodak	-	→	—	09.12.2018	10.12.2018	—	—	259.00	400.00 ↓
Tomasz Rodak	-	→	—	10.01.2019	11.01.2019	—	—	259.50	400.00 →
Tomasz Rodak	-	→	—	04.02.2019	05.02.2019	—	—	279.00	400.00 →
Tomasz Rodak	-	→	—	26.02.2019	27.02.2019	—	—	267.00	400.00 →
Tomasz Rodak	-	→	—	26.03.2019	27.03.2019	—	—	302.50	400.00 →
Tomasz Rodak	-	→	—	22.04.2019	23.04.2019	—	—	374.00	471.00 ↑
Tomasz Rodak	-	→	—	24.04.2019	25.04.2019	—	—	369.00	471.00 →
Tomasz Rodak	-	→	—	30.05.2019	31.05.2019	—	—	395.00	471.00 →
Tomasz Rodak	-	→	—	17.07.2019	18.07.2019	—	—	430.00	471.00 →
Tomasz Rodak	-	→	—	30.07.2019	31.07.2019	—	—	414.00	471.00 →
Tomasz Rodak	-	→	—	27.08.2019	28.08.2019	—	—	392.00	471.00 →
Tomasz Rodak	-	→	—	01.09.2019	02.09.2019	—	—	405.00	471.00 →
Tomasz Rodak	Buy	→	13.10.2019	—	14.10.2019	05.05.2020	9%	38%	380.00 471.00 →
Tomasz Rodak	-	→	—	21.10.2019	22.10.2019	—	—	352.00	481.00 ↑
Tomasz Rodak	-	→	—	24.10.2019	25.10.2019	—	—	343.50	481.00 →
Tomasz Rodak	-	→	—	17.11.2019	18.11.2019	—	—	345.00	481.00 →
Tomasz Rodak	-	→	—	08.12.2019	09.12.2019	—	—	374.50	506.00 ↑
Tomasz Rodak	-	→	—	09.01.2020	10.01.2020	—	—	408.50	506.00 →
Tomasz Rodak	-	→	—	04.02.2020	05.02.2020	—	—	440.00	506.00 →
Tomasz Rodak	-	→	—	06.02.2020	07.02.2020	—	—	444.00	506.00 →
Tomasz Rodak	-	→	—	03.03.2020	04.03.2020	—	—	431.00	506.00 →
Tomasz Rodak	-	→	—	30.03.2020	31.03.2020	—	—	350.00	506.00 →
Tomasz Rodak	-	→	—	22.04.2020	23.04.2020	—	—	406.00	506.00 →
Tomasz Rodak	Hold	↓	05.05.2020	—	06.05.2020	06.12.2020	15%	-7%	415.00 538.00 ↑
Tomasz Rodak	-	→	—	19.05.2020	20.05.2020	—	—	485.00	538.00 →
Tomasz Rodak	-	→	—	15.06.2020	16.06.2020	—	—	479.00	538.00 →
Tomasz Rodak	-	→	—	13.07.2020	14.07.2020	—	—	517.00	538.00 →
Tomasz Rodak	-	→	—	01.09.2020	02.09.2020	—	—	482.00	538.00 →
Tomasz Rodak	-	→	—	08.10.2020	09.10.2020	—	—	482.50	538.00 →
Tomasz Rodak	-	→	—	08.11.2020	09.11.2020	—	—	499.50	538.00 →
Tomasz Rodak	Buy	↑	06.12.2020	—	07.12.2020	16.04.2021	14%	5%	476.50 575.00 ↑
Tomasz Rodak	-	→	—	05.01.2021	05.01.2021	—	—	478.50	575.00 →
Tomasz Rodak	-	→	—	28.01.2021	29.01.2021	—	—	498.00	575.00 →
Tomasz Rodak	-	→	—	28.02.2021	01.03.2021	—	—	565.00	575.00 →
Tomasz Rodak	Buy	→	16.04.2021	—	16.04.2021	14.04.2022	3%	-3%	542.00 575.00 →
Tomasz Rodak	-	→	—	30.05.2021	31.05.2021	—	—	509.00	575.00 →
Tomasz Rodak	-	→	—	09.07.2021	09.07.2021	—	—	490.00	575.00 →
Tomasz Rodak	-	→	—	31.08.2021	31.08.2021	—	—	440.00	575.00 →
Tomasz Rodak	-	→	—	07.10.2021	07.10.2021	—	—	397.20	575.00 →
Tomasz Rodak	-	→	—	04.11.2021	04.11.2021	—	—	438.00	575.00 →
Tomasz Rodak	-	→	—	05.12.2021	06.12.2021	—	—	509.50	609.00 ↑
Tomasz Rodak	-	→	—	16.01.2022	17.01.2022	—	—	560.00	609.00 →
Tomasz Rodak	-	→	—	07.02.2022	07.02.2022	—	—	560.00	609.00 →
Tomasz Rodak	-	→	—	28.02.2022	28.02.2022	—	—	530.00	609.00 →
Tomasz Rodak	Buy	→	14.04.2022	—	14.04.2022	10.03.2023	19%	28%	557.00 609.00 →
Tomasz Rodak	-	→	—	26.05.2022	26.05.2022	—	—	480.00	609.00 →
Tomasz Rodak	-	→	—	15.07.2022	15.07.2022	—	—	482.00	609.00 →
Tomasz Rodak	-	→	—	16.08.2022	16.08.2022	—	—	527.00	609.00 →
Tomasz Rodak	-	→	—	02.09.2022	02.09.2022	—	—	511.00	609.00 →
Tomasz Rodak	-	→	—	07.10.2022	07.10.2022	—	—	538.00	609.00 →
Tomasz Rodak	-	→	—	28.10.2022	28.10.2022	—	—	531.00	609.00 →
Tomasz Rodak	-	→	—	04.12.2022	05.12.2022	—	—	560.00	600.00 ↓
Tomasz Rodak	-	→	—	13.01.2023	13.01.2023	—	—	570.00	600.00 →
Tomasz Rodak	-	→	—	03.02.2023	03.02.2023	—	—	593.00	600.00 →
Tomasz Rodak	Buy	→	10.03.2023	—	10.03.2023	29.02.2024	-15%	-38%	664.00 600.00 →

*LT fundamental recommendation tracker (continued)*

Analyst	Recommendation	Report date	Reiteration date	Distribution date	Expiry date	Performance	Relative performance	Price at issue/reiteration*	EFV (12 months)
Tomasz Rodak	-	→	-	13.04.2023	13.04.2023	-	-	629.00	600.00 →
Tomasz Rodak	-	→	-	29.05.2023	29.05.2023	-	-	632.00	600.00 →
Tomasz Rodak	-	→	-	14.07.2023	14.07.2023	-	-	725.00	600.00 →
Tomasz Rodak	-	→	-	02.08.2023	03.08.2023	-	-	699.00	863.00 ↑
Tomasz Rodak	-	→	-	31.08.2023	31.08.2023	-	-	702.00	863.00 →
Tomasz Rodak	-	→	-	12.10.2023	12.10.2023	-	-	675.00	863.00 →
Tomasz Rodak	-	→	-	06.11.2023	06.11.2023	-	-	605.00	863.00 →
Tomasz Rodak	-	→	-	10.12.2023	11.12.2023	-	-	579.00	800.00 ↓
Tomasz Rodak	-	→	-	09.01.2024	09.01.2024	-	-	543.00	800.00 →
Tomasz Rodak	-	→	-	01.02.2024	01.02.2024	-	-	585.00	800.00 →
Tomasz Rodak	Buy	→	29.02.2024	-	29.02.2024	23.09.2024	-5%	-5%	565.00 800.00 →
Tomasz Rodak	-	→	-	04.04.2024	04.04.2024	-	-	520.00	800.00 →
Tomasz Rodak	-	→	-	11.04.2024	12.04.2024	-	-	517.00	730.00 ↓
Tomasz Rodak	-	→	-	06.05.2024	06.05.2024	-	-	577.00	730.00 →
Tomasz Rodak	-	→	-	29.05.2024	29.05.2024	-	-	637.00	730.00 →
Tomasz Rodak	-	→	-	12.07.2024	12.07.2024	-	-	636.00	730.00 →
Tomasz Rodak	-	→	-	12.08.2024	12.08.2024	-	-	619.00	730.00 →
Tomasz Rodak	Hold	↓	23.09.2024	-	23.09.2024	Not later than 23.09.2025	-	538.00	495.00 ↓

\* prices at issue/reiteration are the closing prices at the report or reiteration date  
pre-June 2014 recommendations issued at DM IDMSA

**Market-relative recommendation tracker**

Analyst	Relative Recommendation	Report date	Reiteration date	Distribution date	Expiry date	Price at issue/reiteration*	Relative performance
<b>11 bit studios</b>							
Tomasz Rodak	Overweight	—	13.02.2017	—	14.02.2017	13.02.2018	164.50
Tomasz Rodak	-	→	-	07.03.2017	08.03.2017	-	182.15
Tomasz Rodak	-	→	-	11.04.2017	12.04.2017	-	192.00
Tomasz Rodak	-	→	-	30.05.2017	31.05.2017	-	184.50
Tomasz Rodak	-	→	-	12.07.2017	13.07.2017	-	174.40
Tomasz Rodak	-	→	-	20.08.2017	21.08.2017	-	189.00
Tomasz Rodak	-	→	-	29.08.2017	30.08.2017	-	196.75
Tomasz Rodak	-	→	-	03.09.2017	04.09.2017	-	205.00
Tomasz Rodak	-	→	-	15.10.2017	16.10.2017	-	188.00
Tomasz Rodak	-	→	-	13.11.2017	14.11.2017	-	168.60
Tomasz Rodak	-	→	-	15.11.2017	16.11.2017	-	164.25
Tomasz Rodak	-	→	-	10.12.2017	11.12.2017	-	175.00
Tomasz Rodak	-	→	-	10.01.2018	11.01.2018	-	201.00
Tomasz Rodak	Overweight	→	13.02.2018	-	14.02.2018	16.07.2018	210.50
Tomasz Rodak	-	→	-	14.02.2018	15.02.2018	-	209.00
Tomasz Rodak	-	→	-	12.03.2018	13.03.2018	-	214.00
Tomasz Rodak	-	→	-	16.04.2018	17.04.2018	-	257.00
Tomasz Rodak	-	→	-	26.04.2018	27.04.2018	-	280.00
Tomasz Rodak	-	→	-	07.05.2018	08.05.2018	-	374.50
Tomasz Rodak	-	→	-	29.05.2018	30.05.2018	-	506.00
Tomasz Rodak	-	→	-	20.06.2018	21.06.2018	-	465.00
Tomasz Rodak	Neutral	↓	16.07.2018	-	17.07.2018	11.10.2018	481.00
Tomasz Rodak	-	→	-	02.08.2018	03.08.2018	-	441.00
Tomasz Rodak	-	→	-	30.08.2018	31.08.2018	-	426.00
Tomasz Rodak	Overweight	↑	11.10.2018	-	12.10.2018	01.09.2019	308.00
Tomasz Rodak	-	→	-	15.10.2018	16.10.2018	-	333.00
Tomasz Rodak	-	→	-	23.10.2018	24.10.2018	-	293.50
Tomasz Rodak	-	→	-	14.11.2018	15.11.2018	-	295.00
Tomasz Rodak	-	→	-	09.12.2018	10.12.2018	-	259.00
Tomasz Rodak	-	→	-	10.01.2019	11.01.2019	-	259.50
Tomasz Rodak	-	→	-	04.02.2019	05.02.2019	-	279.00
Tomasz Rodak	-	→	-	26.02.2019	27.02.2019	-	267.00
Tomasz Rodak	-	→	-	26.03.2019	27.03.2019	-	302.50
Tomasz Rodak	-	→	-	22.04.2019	23.04.2019	-	374.00
Tomasz Rodak	-	→	-	24.04.2019	25.04.2019	-	369.00
Tomasz Rodak	-	→	-	30.05.2019	31.05.2019	-	395.00
Tomasz Rodak	-	→	-	17.07.2019	18.07.2019	-	430.00
Tomasz Rodak	-	→	-	30.07.2019	31.07.2019	-	414.00
Tomasz Rodak	-	→	-	27.08.2019	28.08.2019	-	392.00
Tomasz Rodak	Overweight	→	01.09.2019	-	02.09.2019	21.10.2019	405.00
Tomasz Rodak	-	→	-	13.10.2019	14.10.2019	-	380.00
Tomasz Rodak	Neutral	↓	21.10.2019	-	22.10.2019	08.12.2019	352.00
Tomasz Rodak	-	→	-	24.10.2019	25.10.2019	-	343.50
Tomasz Rodak	-	→	-	17.11.2019	18.11.2019	-	345.00
Tomasz Rodak	Overweight	↑	08.12.2019	-	09.12.2019	05.05.2020	374.50
Tomasz Rodak	-	→	-	09.01.2020	10.01.2020	-	408.50
Tomasz Rodak	-	→	-	04.02.2020	05.02.2020	-	440.00
Tomasz Rodak	-	→	-	06.02.2020	07.02.2020	-	444.00
Tomasz Rodak	-	→	-	03.03.2020	04.03.2020	-	431.00
Tomasz Rodak	-	→	-	30.03.2020	31.03.2020	-	350.00
Tomasz Rodak	-	→	-	22.04.2020	23.04.2020	-	406.00
Tomasz Rodak	Neutral	↓	05.05.2020	-	06.05.2020	16.04.2021	415.00
Tomasz Rodak	-	→	-	19.05.2020	20.05.2020	-	485.00
Tomasz Rodak	-	→	-	15.06.2020	16.06.2020	-	479.00
Tomasz Rodak	-	→	-	13.07.2020	14.07.2020	-	517.00
Tomasz Rodak	-	→	-	01.09.2020	02.09.2020	-	482.00
Tomasz Rodak	-	→	-	08.10.2020	09.10.2020	-	482.50
Tomasz Rodak	-	→	-	08.11.2020	09.11.2020	-	499.50
Tomasz Rodak	-	→	-	06.12.2020	07.12.2020	-	476.50
Tomasz Rodak	-	→	-	05.01.2021	05.01.2021	-	478.50
Tomasz Rodak	-	→	-	28.01.2021	29.01.2021	-	498.00
Tomasz Rodak	-	→	-	28.02.2021	01.03.2021	-	565.00
Tomasz Rodak	Neutral	→	16.04.2021	-	16.04.2021	05.12.2021	542.00
Tomasz Rodak	-	→	-	30.05.2021	31.05.2021	-	509.00
Tomasz Rodak	-	→	-	09.07.2021	09.07.2021	-	490.00
Tomasz Rodak	-	→	-	31.08.2021	31.08.2021	-	440.00
Tomasz Rodak	-	→	-	07.10.2021	07.10.2021	-	397.20
Tomasz Rodak	-	→	-	04.11.2021	04.11.2021	-	438.00
Tomasz Rodak	Overweight	↑	05.12.2021	-	06.12.2021	28.10.2022	509.50
Tomasz Rodak	-	→	-	16.01.2022	17.01.2022	-	560.00
Tomasz Rodak	-	→	-	07.02.2022	07.02.2022	-	560.00
Tomasz Rodak	-	→	-	28.02.2022	28.02.2022	-	530.00
Tomasz Rodak	-	→	-	14.04.2022	14.04.2022	-	557.00
Tomasz Rodak	-	→	-	26.05.2022	26.05.2022	-	480.00
Tomasz Rodak	-	→	-	15.07.2022	15.07.2022	-	482.00
Tomasz Rodak	-	→	-	16.08.2022	16.08.2022	-	527.00
Tomasz Rodak	-	→	-	02.09.2022	02.09.2022	-	511.00
Tomasz Rodak	-	→	-	07.10.2022	07.10.2022	-	538.00
Tomasz Rodak	Overweight	→	28.10.2022	-	28.10.2022	12.10.2023	531.00
Tomasz Rodak	-	→	-	04.12.2022	05.12.2022	-	560.00
Tomasz Rodak	-	→	-	13.01.2023	13.01.2023	-	570.00
Tomasz Rodak	-	→	-	03.02.2023	03.02.2023	-	593.00
Tomasz Rodak	-	→	-	10.03.2023	10.03.2023	-	664.00

**Market-relative recommendation tracker (continued)**

Analyst	Relative Recommendation	Report date	Reiteration date	Distribution date	Expiry date	Price at issue/reiteration*	Relative performance
Tomasz Rodak	-	→	-	13.04.2023	13.04.2023	-	629.00
Tomasz Rodak	-	→	-	29.05.2023	29.05.2023	-	632.00
Tomasz Rodak	-	→	-	14.07.2023	14.07.2023	-	725.00
Tomasz Rodak	-	→	-	02.08.2023	03.08.2023	-	699.00
Tomasz Rodak	-	→	-	31.08.2023	31.08.2023	-	702.00
Tomasz Rodak	Overweight	→	12.10.2023	-	12.10.2023	23.09.2024	675.00 -35%
Tomasz Rodak	-	→	-	06.11.2023	06.11.2023	-	605.00
Tomasz Rodak	-	→	-	10.12.2023	11.12.2023	-	579.00
Tomasz Rodak	-	→	-	09.01.2024	09.01.2024	-	543.00
Tomasz Rodak	-	→	-	01.02.2024	01.02.2024	-	585.00
Tomasz Rodak	-	→	-	29.02.2024	29.02.2024	-	565.00
Tomasz Rodak	-	→	-	04.04.2024	04.04.2024	-	520.00
Tomasz Rodak	-	→	-	11.04.2024	12.04.2024	-	517.00
Tomasz Rodak	-	→	-	06.05.2024	06.05.2024	-	577.00
Tomasz Rodak	-	→	-	29.05.2024	29.05.2024	-	637.00
Tomasz Rodak	-	→	-	12.07.2024	12.07.2024	-	636.00
Tomasz Rodak	-	→	-	12.08.2024	12.08.2024	-	619.00
Tomasz Rodak	Neutral	↓	23.09.2024	-	23.09.2024	Not later than 23.09.2025	538.00

\* prices at issue/reiteration are the closing prices at the report or reiteration date  
pre-June 2014 recommendations issued at DM IDMSA

**This material was produced by DM BOŚ based in Warsaw.**

The production of the recommendation report was completed on September 23, 2024 at 8.00 a.m.  
The recommendation was distributed on September 23, 2024 at 8.10 a.m.

The report is an investment research within the meaning of Commission Delegated Regulation (EU) 2017/565 of 25 April 2016 supplementing Directive 2014/65/EU of the European Parliament and of the Council as regards organisational requirements and operating conditions for investment firms and defined terms for the purposes of that Directive.

This report constitutes a recommendation within the meaning of Commission Delegated Regulation (EU) 2016/958 of 9 March 2016 supplementing Regulation (EU) No 596/2014 of the European Parliament and of the Council with regard to regulatory technical standards for the technical arrangements for objective presentation of investment recommendations or other information recommending or suggesting an investment strategy and for disclosure of particular interests or indications of conflicts of interest. This report is for information purposes only.

This report constitutes neither investment advice nor provides investment service as referred to in Article 76 of the Act on Financial Instruments Trading as of 29 July 2005 (Journal of Laws, 2017, Item 1768 as amended); it does not constitute any legal or tax advice, neither does it constitute an indication whether an investment is suitable or appropriate in an individual situation of an investor.

Neither the information nor the opinions expressed in the report constitute a solicitation or an offer to buy or sell any securities referred herein. The opinions expressed in the report reflect independent, current judgment of DM BOŚ. This report was prepared with due diligence and scrutiny. The information used in the report is based on all public sources such as press and branch publications, company's financial statements, current and periodic reports, as well as meetings and telephone conversations with company's representatives prior to the date of report's release. We believe the above mentioned sources of information to be reliable, however we do not guarantee their accuracy and completeness. All estimates and opinions included herein represent our judgment as of the date of the issue.

DM BOS SA is an investment firm within the meaning of the Act on Financial Instruments Trading as of 29 July 2005 (Journal of Laws, 2017, Item 1768 as amended). The legal entity supervising DM BOŚ is Polish Financial Supervision Authority in Warsaw (Komisja Nadzoru Finansowego, ul. Pięknna 20, 00-549 Warszawa, KNF in Polish abbreviation).

DM BOŚ, its management and supervisory bodies and employees do not take any responsibility for decisions taken on the basis of this report and opinions stated herein. Investors bear all responsibility for investment decisions taken on the basis of the contents of this report. The report is intended exclusively for private use of investors – retail and professional clients of DM BOŚ. No part or excerpt of the report may be redistributed, reproduced or conveyed in any manner or form written or oral without the prior written consent of DM BOŚ.

This report is released on the day it is issued to retail and professional clients of DM BOŚ upon the Agreement on providing the recommendations prepared by DM BOŚ or any agreement containing the commitment of DM BOŚ to providing recommendations on behalf of those clients. This report can be made available to other clients of DM BOŚ within time limits and upon terms as indicated by the General Manager of DM BOŚ. The short version of the report is made available to the public no sooner than 7 days after the first release.

DM BOŚ follows internal regulations for handling of conflicts of interest which include in particular internal organizational and administration arrangements as well as information barriers established for prevention and avoidance of conflicts of interest related to recommendations. A special organizational arrangement that constitutes an information barrier is so called Chinese walls prohibiting an uncontrolled flow of information among particular organizational units or employees of DM BOŚ. Where justified, DM BOŚ can create Chinese walls upon the realization of a particular project. Potential conflicts of interests referring to a specific recommendation which is made available to the public or to a wide range of persons are disclosed either in the recommendation or in the document attached.

The person(s) responsible for covering the securities referred to in this report receives compensation based upon the overall profitability of DM BOS which includes profits derived from investment banking activities, although the analyst compensation is not directly related thereto.

DM BOŚ releases analytical reports via mail or electronic mail to selected clients (professional clients) and via indicated software of DM BOŚ for logged customer pursuant to the notation as entered in the appropriate agreement on provision of the brokerage services.

DM BOS has not held any long or short position net exceeding 0.5% of the issuer's basic capital in total for the companies indicated.

Apart from the mentioned above, there are neither ties of any kind between DM BOŚ, the analyst/ analysts involved in the preparation of the report and the issuer(s) of securities as referred to in the report nor circumstances that can justifiably be expected to have a negative impact on objectivity of the recommendation with regard to interests or conflicts of interests on their part or on the part of any natural person or legal entity which pertains to the security or the issuer.

DM BOŚ has not signed with the company/ companies any contracts for recommendation writing.

The report was not shown to the analyzed company/companies before the distribution of the report to clients.

The history of all recommendations issued by DM BOŚ in the last 12 months can be found at the following link: <https://bossa.pl/analizy/rekomendacje>

#### Institutional sales

**Bartosz Janczy**  
tel.: +48 (22) 504 32 46  
b.janczy@bossa.pl

**Michał Zawada**  
tel.: +48 (22) 504 33 36  
m.zawada@bossa.pl

**Maciej Bąk**  
tel.: +48 (22) 504 33 78  
m.bak@bossa.pl

**Bartosz Zieliński**  
tel.: +48 (22) 504 33 35  
b.zielinski@bossa.pl

#### Research

**Sobiesław Pajak, CFA**  
(Equity strategy, TMT)  
tel.: +48 506 142 766  
s.pajak@bossa.pl

**Sylwia Jaśkiewicz, CFA**  
(Construction materials,  
Consumer discretionary,  
Health care & biotechnology)  
tel.: +48 571 232 030  
s.jaskiewicz@bossa.pl

**Tomasz Rodak, CFA**  
(Consumer discretionary, Video games)  
tel.: +48 797 487 381  
t.rodak@bossa.pl

**Łukasz Prokopiuk, CFA**  
(Commodities (Chemicals, Energy, Mining))  
tel.: +48 506 142 560  
l.prokopiuk@bossa.pl

**Michał Sobolewski, CFA, FRM**  
(Financials)  
tel.: +48 500 046 774  
m.sobolewski@bossa.pl

**Jakub Viscardi**  
(Telco, Consumer staples & discretionary,  
IT – hardware distribution)  
tel.: +48 506 142 575  
j.viscardi@bossa.pl

**Maciej Wewiórski**  
(Residential construction,  
Construction, Real estate)  
tel.: +48 506 142 759  
m.wewiorski@bossa.pl

**Mikołaj Stępień**  
Junior Analyst  
tel.: +48 504 949 345  
m.stepien@bossa.pl

**Michał Zamel**  
Junior Analyst  
tel.: +48 504 948 203  
m.zamel@bossa.pl

Copyright © 2024 by DM BOŚ S.A.

**Dom Maklerski Banku Ochrony Środowiska Spółka Akcyjna**  
ul. Marszałkowska 78/80  
00-517 Warszawa

[www.bossa.pl](http://www.bossa.pl)

Information: (+48) 0 801 104 104