



40/2024/GPW (103) November 19, 2024

This report is prepared for the Warsaw Stock Exchange SA within the framework of the Analytical Coverage Support Program 4.0.

# **Votum**

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This is an excerpt from the Polish version of DM BOŚ SA's research report.

40/2024/GPW (103) November 19, 2024

Analyst: Michał Sobolewski, CFA, FRM

Sector: Financials – specialty finance Fundamental rating: Hold (→) Market relative: Neutral (→) Price: PLN 31.15 12M EFV: PLN 49.7 (→)

Market Cap: US\$ 91.1 m Bloomberg code: VOT PW Av. daily turnover: US\$ 0.07 m 12M range: PLN 26.50-48.25 Free float: 37%

Coverage Program

No factors necessitating adjustments.

Guide to adjusted profits

#### Key data

Ney uata					
IFRS consolidated		2023	2024E	2025E	2026E
Sales	PLN m	387.1	402.6	387.3	324.4
EBITDA	PLN m	162.2	130.8	122.3	98.4
EBIT	PLN m	158.7	126.4	118.0	93.7
Net income	PLN m	131.9	103.3	97.4	75.4
EPS	PLN	10.99	8.61	8.12	6.28
EPS yoy chg	%	45	-22	-6	-23
Net debt	PLN m	7.1	-4.9	-92.2	-156.2
Net debt + leasing	X	12.3	0.6	-86.5	-150.1
P/E	X	2.8	3.6	3.8	5.0
P/CE	X	2.8	3.5	3.7	4.7
EV/EBITDA	X	2.3	2.8	2.3	2.2
EV/EBIT	X	2.4	2.9	2.4	2.3
DPS	PLN	2.51	2.83	4.30	4.06
Gross dividend yield	%	8.1	9.1	13.8	13.0
Number of shares (eop)	т	12.0	12.0	12.0	12.0

Source: Company, DM BOŚ SA estimates

### Stock performance



Source: Bloomberg

### \_\_\_\_\_

- 1. Dividend policy for 2025-26 announced: April 23, 2024
- 2. Release of consolidated 1Q24 financial report: 2024 May 27
- General Shareholders Assembly: June 20
- 4. Release of consolidated 1H24 financial results: 2024 September 2
- 5. Dividend day: September 18
- 6. 1st tranche of a dividend payment (DPS at PLN 1.21): October 16
- 7. Interim dividend day for 2024: November 8
- Interim dividend payout for 2024 (DPS at PLN 0.41): November 15

## Upcoming events

- 1. Release of consolidated 3Q24 financial results: November 25
- 2. 2nd tranche of a dividend payment (DPS at PLN 1.21): December 17
- CJEU ruling regarding the C-472/23 case concerning the rights and claims of borrowers under the free credit sanction: 2024
- ${\it 4.} \quad {\it CJEU \, ruling \, regarding \, the \, C-1126/23 \, matter \, on \, the \, WIBOR-based \, agreements: 2025}$

# **Votum**

# 3Q24 financial results preview

On November 25 Votum will release 3Q24 financial results. In 3Q24 we expect a double-digit yoy dynamic of sales in the segment of pursuing claims from abusive clauses, flat yoy result in the rehabilitation segment and a strong negative yoy dynamic in the segment of pursuing claims for indemnity. Rising operating costs driven by the ambitious regional development will continue to exert a huge impact on the Company's profitability, we believe. All in all, as we assume a materially lower EBIT margin than a year before, our NI forecast stands at PLN 11.7 million (down 44% yoy).

A double-digit growth rate of revenues in the banking segment is back. We forecast an 18% yoy rise of 3Q24 revenues thanks to expected improvement of revenues in the banking segment (pursuing claims from abusive clauses), however the rehabilitation segment should deliver flat yoy sales. We assume a quarterly rate of the client acquisition will be similar among FX loans and consumer loans borrowers. At the same time, the success fee revenues may strongly grow yoy and the segment should be able to deliver a double-digit yoy growth of sales. As regards the compensation segment, we expect a double digit yoy decline after the Company's withdrawal from pursuing claims from property damage.

Material profitability yoy decline. We assume a material yoy decline of EBIT and EBITDA margins stemming mainly from the cost base growth on the back of the Company's regional expansion and costs of development of a project related to pursuing claims from abusive clauses in consumer loans (free credit sanction). The first stage of the new project (free credit sanction) is usually the most cost-intensive as the Group incurs costs and no success-fee revenues can be recognized without any established caselaw. Thus, we forecast 3Q24 EBIT margin at 19.8% vs



38.8% a year before which should translate into EBIT at PLN 15.3 million. We expect 3Q24 net financial income to be negative as there are should be no material inflows from a discount reversal. According to our estimates, the Group's NI should arrive at PLN 11.7 million (down 44% yoy).

### **Risk factors**

- 1. Rising willingness of clients to enter into agreements with banks
- 2. Smaller than assumed willingness of clients to choose the court path
- 3. Lower than expected demand for the Company's services
- 4. Unfavorable changes in the jurisprudence towards bank customers
- 5. Increasing competition
- 6. Clients' diminishing interest in the offer of pursuing abusive claims from PLN loan agreements
- 7. Shortage of workforce (rapid development requires an acquisition of qualified employees)
- 8. Change in the banks' court strategy and smaller number of appeals leading to lower revenues from KZP
- 9. Pressure on salaries
- Delays of court sentences
- 11. Acquisitions of companies from the main shareholder and their high valuations
- 12. Lower payouts in pre-trial proceedings
- 13. Pressure on margins
- 14. Likely regulation of the compensation claims market
- 15. Draft statutory regulation of the compensation institution
- 16. Departure of key managerial staff
- 17. Potential acquisitions of new companies
- 18. Disturbances in IT systems functioning (malfunction, cyber attacks)
- 19. Negative impact of natural disasters on business activity
- 20. Unfavorable changes in law stifling demand for the Company's services

## **Catalysts**

- Continuation of the pro-consumer trend in the jurisprudence of courts with regard to people with foreign currency loans
- 2. Favorable case law for pursuing of abusive clauses in consumer loan agreements
- 3. The continued growth of clients' interest in claims against banks, reinforced by favorable case law and by recommendations of satisfied clients after the winning sentence
- 4. Increasing dividend payments
- 5. Pressure on costs softening
- Further depreciation of the PLNCHF exchange rate, increasing the borrowers' tendency to take legal action
- 7. Acceleration of court processing procedures
- 8. Improving acquisition of the banking segment's clients
- Pursuing of abusive clauses in PLN loan agreements and cases based on the free credit sanction proving successful
- 10. Clients' low interest in agreements
- 11. Maintaining the leading position in the existing markets
- 12. Faster than assumed organic growth
- 13. New value-creating acquisitions for minority shareholders
- 14. LT success of new ventures

# Competitive advantages

- 1. Main player on the most important product markets
- 2. Above-average efficiency compared to the competition coming from the scale effect
- 3. Automation and digitalization
- 4. Good historical track record
- 5. Motivated and competent management team holding equity position in the Company
- 6. A pioneer of the rapidly growing market of claims for FX borrowers
- 7. Operational efficiency
- 8. Specialization in strictly defined product markets
- 9. Multi-channel distribution network

#### BASIC DEFINITIONS

A/R turnover (in days) = 365/(sales/average A/R))

Inventory turnover (in days) = 365/(COGS/average inventory))

A/P turnover (in days) = 365/(COGS/average A/P))

Current ratio = ((current assets - ST deferred assets)/current liabilities)

Quick ratio = ((current assets - ST deferred assets - inventory)/current liabilities)

Interest coverage = (pre-tax profit before extraordinary items + interest payable/interest payable)

Gross margin = gross profit on sales/sales

EBITDA margin = EBITDA/sales

**EBIT margin** = EBIT/sales **Pre-tax margin** = pre-tax profit/sales

Net margin = net profit/sales

ROE = net profit/average equity

ROA = (net income + interest payable)/average assets

EV = market capitalization + interest bearing debt - cash and equivalents

EPS = net profit/ no. of shares outstanding

**CE** = net profit + depreciation

Dividend yield (gross) = pre-tax DPS/stock market price

Cash sales = accrual sales corrected for the change in A/R

Cash operating expenses = accrual operating expenses corrected for the changes in inventories and A/P, depreciation, cash taxes and changes in the deferred taxes

DM BOŚ S.A. generally values the covered non bank companies via two methods: comparative method and DCF method (discounted cash flows). The advantage of the former is the fact that it incorporates the current market assessment of the value of the company's peers. The weakness of the comparative method is the risk that the valuation benchmark may be mispriced. The advantage of the DCF method is its independence from the current market valuation of the comparable companies. The weakness of this method is this high sensitivity to undertaken assumptions, especially those related to the residual value calculation. Please note that we also resort to other valuation techniques (e.g. NAV-, DDM- or SOTP-based), should it prove appropriate in a given case.

#### Banks

Net Interest Margin (NIM) = net interest income/average assets

Non interest income = fees&commissions + result on financial operations (trading gains) + FX gains Interest Spread = (interest income/average interest earning assets)/ (interest cost/average interest bearing liabilities)

Cost/Income = (general costs + depreciation)/ (profit on banking activity + other net operating income)

ROE = net profit/average equity

ROE = net pront/average equity

ROA = net income/average assets

Non performing loans (NPL) = loans in 'basket 3' category

NPL coverrage ratio = loan loss provisions/NPL

Net provision charge = provisions created - provisions released

DM BOŚ S.A. generally values the covered banks via two methods: comparative method and fundamental target fair P/E and target fair P/BV multiples method. The advantage of the former is the fact that it incorporates the current market assessment of the value of the company's peers. The weakness of the comparative method is the risk that the valuation benchmark may be mispriced. The advantage of the fundamental target fair P/E and target fair P/BV multiples method is its independence of the current market valuation of the comparable companies. The weakness of this method is its high sensitivity to undertaken assumptions, especially those

related to the residual value calculation. Assumptions used in valuation can change, influencing thereby the level of the valuation. Among the most important assumptions are: GDP growth, forecasted level of inflation, changes in interest rates and currency prices, employment level and change in wages, demand on the analysed company products, raw material prices, competition, standing of the main customers and suppliers, legislation changes, etc. Changes in the environment of the analysed company are monitored by analysts involved in the preparation of the recommendation, estimated, incorporated in valuation and published in the recommendation whenever needed.

#### **KEY TO INVESTMENT RANKINGS**

This is a guide to expected price performance in absolute terms over the next 12 months:

Buy - fundamentally undervalued (upside to 12M EFV in excess of the cost of equity) + catalysts which should close the valuation gap identified;

Hold - either (i) fairly priced, or (ii) fundamentally undervalued/overvalued but lacks catalysts which could close the valuation gap;

Sell - fundamentally overvalued (12M EFV < current share price + 1-year cost of equity) + catalysts which should close the valuation gap identified.

This is a guide to expected relative price performance:

Overweight – expected to perform better than the benchmark (WIG) over the next quarter in relative terms

Neutral – expected to perform in line with the benchmark (WIG) over the next quarter in relative terms

Underweight – expected to perform worse than the benchmark (WIG) over the next quarter in relative terms

The recommendation tracker presents the performance of DM BOŚ S.A.'s recommendations. A recommendation expires on the day it is altered or on the day 12 months after its issuance, whichever comes first.

Relative performance compares the rate of return on a given recommended stock in the period of the recommendation's validity (i.e. from the date of issuance to the date of alteration or – in case of maintained recommendations – from the date of issuance to the current date) in a relation to the rate of return on the benchmark in this time period. The WIG index constitutes the benchmark. For recommendations that expire by an alteration or are maintained, the ending values used to calculate their absolute and relative performance are: the stock closing price on the day the recommendation expires/ is maintained and the closing value of the benchmark on that date. For recommendations that expire via a passage of time, the ending values used to calculate their absolute and relative performance are: the average of the stock closing prices for the day the recommendation elapses and four directly preceding sessions and the average of the benchmark's closing values for the day the recommendation expires and four directly preceding sessions.

### Distribution of DM BOS's current recommendations

	Buy	Hold	Sell	Suspended	Under revision	Not rated
Numbers	44	26	8	5	0	4
Percentage	51%	30%	9%	6%	0%	5%

# Distribution of DM BOS's current market relative recommended weightings

					-	
	Overweight	Neutral	Underweight	Suspended	Under revision	Not rated
Numbers	28	39	11	5	0	4
Percentage	32%	45%	13%	6%	0%	5%

Distribution of DM BOS's current recommendations for the companies which DM BOS has supplied with material investment services within the last 12 months

	Buy	Hold	Sell	Suspended	Under revision	Not rated
Numbers	4	5	0	1	0	1
Percentage	36%	45%	0%	9%	0%	9%

Distribution of DM BOŚ's current market relative recommended weightings for the companies which DM BOŚ has supplied with material investment services within the last 12 months

	Overweight Neutral		Overweight Neutral Underweight Su		Suspended	Under revision	Not rated
Numbers	2	6	1	1	0	1	
Percentage	18%	55%	9%	9%	0%	9%	

Analyst	Recommendation		Report date	Reiteration date	Distribution date	Expiry date	Performance	Relative performance	Price at issue/ reiteration*	EFV (12 months)
otum	·									
ichał Sobolewski	Buy	-	02.09.2020	-	03.09.2020	31.08.2021	36%	-1%	11.40	30.40
ichał Sobolewski	-	$\rightarrow$	-	15.09.2020	16.09.2020	-	-	-	13.35	30.40
ichał Sobolewski	-	$\rightarrow$	-	08.10.2020	09.10.2020	-	-	-	12.80	30.40
ichał Sobolewski		$\rightarrow$		08.11.2020	09.11.2020				11.40	30.40
	-		-			-	-	-		
chał Sobolewski	-	$\rightarrow$	-	19.11.2020	20.11.2020	-	-	-	12.80	30.40
chał Sobolewski	-	$\rightarrow$	-	04.12.2020	04.12.2020	-	-	-	12.80	25.70
chał Sobolewski	-	$\rightarrow$	-	06.12.2020	07.12.2020	-	-	-	12.80	25.70
chał Sobolewski	_	$\rightarrow$	_	08.12.2020	09.12.2020	_	_	_	12.30	25.70
chał Sobolewski		$\rightarrow$		05.01.2021	05.01.2021				11.80	25.70
	-		-			-	-	-		
chał Sobolewski	-	$\rightarrow$	-	28.01.2021	29.01.2021	-	-	-	13.95	25.70
chał Sobolewski	-	$\rightarrow$	-	23.02.2021	24.02.2021	-	-	-	14.20	25.70
chał Sobolewski	-	$\rightarrow$	-	28.02.2021	01.03.2021	-	_	-	13.65	25.70
ichał Sobolewski		$\rightarrow$		14.03.2021	15.03.2021				14.40	27.90
chał Sobolewski	-	$\rightarrow$	-	16.04.2021	16.04.2021	-	-	-	18.00	27.90
chał Sobolewski	-	$\rightarrow$	-	27.05.2021	27.05.2021	-	-	-	16.86	27.90
chał Sobolewski	-	$\rightarrow$	-	30.05.2021	31.05.2021	-	-	-	17.10	27.90
chał Sobolewski	-	$\rightarrow$	_	13.06.2021	14.06.2021	_	_	_	16.30	27.40
chał Sobolewski				09.07.2021						27.40
	_	$\rightarrow$		09.07.2021	09.07.2021				15.60	
chał Sobolewski	Buy	$\rightarrow$	31.08.2021	-	31.08.2021	16.08.2022	195%	273%	15.52	27.40
chał Sobolewski	-	$\rightarrow$	-	14.09.2021	15.09.2021	-	-	-	14.48	27.40
chał Sobolewski	-	$\rightarrow$	-	19.09.2021	20.09.2021	-	-	-	14.70	27.05
chał Sobolewski				05.10.2021	06.10.2021				14.40	18.30
	-	$\rightarrow$	-			-	-	-		
chał Sobolewski	-	$\rightarrow$	-	07.10.2021	07.10.2021	-	-	-	14.60	18.30
chał Sobolewski	-	$\rightarrow$	-	04.11.2021	04.11.2021	-	-	-	14.20	18.30
chał Sobolewski	-	$\rightarrow$	-	18.11.2021	19.11.2021	-	-	-	14.22	18.30
chał Sobolewski	-	$\rightarrow$	-	02.12.2021	03.12.2021	-	_	-	15.06	23.80
chał Sobolewski			-			-	-	-		
	-	$\rightarrow$	-	05.12.2021	06.12.2021	-	-	-	16.72	23.80
chał Sobolewski	-	$\rightarrow$	-	16.01.2022	17.01.2022	-	-	-	18.50	23.80
chał Sobolewski	-	$\rightarrow$	-	07.02.2022	07.02.2022	-	-	-	18.00	23.80
chał Sobolewski	-	$\rightarrow$	_	28.02.2022	28.02.2022	_	_	_	15.30	23.80
									18.00	
chał Sobolewski	-	$\rightarrow$	-	14.04.2022	14.04.2022	-	-	-		23.80
chał Sobolewski	-	$\rightarrow$	-	26.04.2022	27.04.2022	-	-	-	18.30	23.80
chał Sobolewski	-	$\rightarrow$	-	16.05.2022	16.05.2022	-	-	-	19.20	53.60
chał Sobolewski	-	$\rightarrow$	_	20.05.2022	20.05.2022	_	_	_	24.30	53.60
chał Sobolewski		$\rightarrow$		26.05.2022	26.05.2022				24.70	53.60
	-		-			-	-	-		
chał Sobolewski	-	$\rightarrow$	-	07.06.2022	08.06.2022	-	-	-	28.95	53.60
chał Sobolewski	-	$\rightarrow$	-	15.07.2022	15.07.2022	-	-	-	39.20	53.60
chał Sobolewski	-	$\rightarrow$	-	27.07.2022	28.07.2022	-	_	_	35.65	75.90
chał Sobolewski	Buy	$\rightarrow$	16.08.2022		16.08.2022	14.07.2023	10%	-12%	45.50	75.90
	Duy		10.00.2022	00 00 0000		14.07.2023	1070	-12/0		
chał Sobolewski	-	$\rightarrow$	-	02.09.2022	02.09.2022	-	-	-	41.00	75.90
chał Sobolewski	-	$\rightarrow$	-	27.09.2022	27.09.2022	-	-	-	39.90	75.90
chał Sobolewski	-	$\rightarrow$	-	07.10.2022	07.10.2022	-	_	_	33.55	75.90
chał Sobolewski	_	$\rightarrow$	_	28.10.2022	28.10.2022	_	_	_	35.20	75.90
chał Sobolewski	-	$\rightarrow$	-	17.11.2022	17.11.2022	-	-	-	38.00	75.90
chał Sobolewski	-	$\rightarrow$	-	02.12.2022	02.12.2022	-	-	-	45.85	72.10
chał Sobolewski	-	$\rightarrow$	-	04.12.2022	05.12.2022	-	-	-	45.85	72.10
chał Sobolewski	_	$\rightarrow$	_	13.01.2023	13.01.2023	_	_	_	52.30	72.10
chał Sobolewski	-	$\rightarrow$	-	03.02.2023	03.02.2023	-	-	-	56.60	72.10
chał Sobolewski	-	$\rightarrow$	-	10.03.2023	10.03.2023	-	-	-	48.80	72.10
chał Sobolewski	-	$\rightarrow$	-	12.04.2023	12.04.2023	-	-	-	51.40	72.10
chał Sobolewski	_	$\rightarrow$	_	13.04.2023	13.04.2023	_	_	_	52.30	72.10
chał Sobolewski				10.05.2023	10.05.2023				45.00	79.60
	-	$\rightarrow$	-			-	-	-		
chał Sobolewski	-	$\rightarrow$	-	29.05.2023	29.05.2023	-	-	-	50.70	79.60
chał Sobolewski	-	$\rightarrow$	-	06.06.2023	06.06.2023	-	-	-	52.00	79.60
chał Sobolewski	Buy	$\rightarrow$	14.07.2023	-	14.07.2023	29.05.2024	-25%	-39%	50.00	79.60
chał Sobolewski	- ,	$\rightarrow$		31.08.2023	31.08.2023		_	_	49.60	79.60
chał Sobolewski	-	$\rightarrow$	-	06.09.2023	06.09.2023	-	-	-	48.50	79.60
chał Sobolewski	-	$\rightarrow$	-	03.10.2023	03.10.2023	-	-	-	43.10	79.50
chał Sobolewski	-	$\rightarrow$	-	12.10.2023	12.10.2023	-	-	-	46.30	79.50
chał Sobolewski	-	$\rightarrow$	-	06.11.2023	06.11.2023	-	_	_	45.00	79.50
			_			-	•	-		
chał Sobolewski	-	$\rightarrow$	-	10.12.2023	11.12.2023	-	-	-	43.70	81.30
hał Sobolewski	-	$\rightarrow$	-	09.01.2024	09.01.2024	-	-	-	45.60	81.30
hał Sobolewski	-	$\rightarrow$	-	01.02.2024	01.02.2024	-	-	-	46.70	81.30
hał Sobolewski	-	$\rightarrow$	-	29.02.2024	29.02.2024	_	_	_	45.15	81.30
			_			_	•	-		
hał Sobolewski	-	$\rightarrow$	-	04.04.2024	04.04.2024	-	-	-	47.05	81.30
hał Sobolewski	-	$\rightarrow$	-	11.04.2024	11.04.2024	-	-	-	47.10	81.30
hał Sobolewski	-	$\rightarrow$	-	06.05.2024	06.05.2024	-	-	-	44.30	81.30
hał Sobolewski	-	$\rightarrow$	-	13.05.2024	13.05.2024	-	_	_	43.65	66.90
hał Sobolewski	Hold	Ţ	29.05.2024	-	29.05.2024	Not later than	-16%	-7%	37.30	49.40
hał Sobolewski	_	$\rightarrow$	_	12.07.2024	12.07.2024	29.05.2025	_	_	32.70	49.40
	-		-			-	-	-		
hał Sobolewski	-	$\rightarrow$	-	12.08.2024	12.08.2024	-	-	-	31.20	49.40
chał Sobolewski	-	$\rightarrow$	-	29.08.2024	29.08.2024	-	-	-	30.80	49.40
chał Sobolewski	_	$\rightarrow$		17.09.2024	17.09.2024		_		31.50	49.70
	-		-			-	-	-		
chał Sobolewski	-	$\rightarrow$	-	24.09.2024	24.09.2024	-	-	-	31.95	49.70
chał Sobolewski	-	$\rightarrow$	-	11.10.2024	11.10.2024	-	-	-	33.05	49.70
				04.11.2024	04.11.2024				33.25	49.70
chał Sobolewski	-	$\rightarrow$								

<sup>\*</sup> prices at issue/reiteration are the closing prices at the report or reiteration date

Analyst	Relative Recommendation	1	Report date	Reiteration date	Distribution date	Expiry date	Price at issue/ reiteration*	Relative performance
Votum								
Michał Sobolewski	Overweight	-	02.09.2020	-	03.09.2020	04.12.2020	11.40	4%
Michał Sobolewski	-	$\rightarrow$	-	15.09.2020	16.09.2020	-	13.35	-
Michał Sobolewski	-	$\rightarrow$	-	08.10.2020	09.10.2020	-	12.80	-
Michał Sobolewski	-	$\rightarrow$	-	08.11.2020	09.11.2020	-	11.40	-
Michał Sobolewski	-	$\rightarrow$	-	19.11.2020	20.11.2020	-	12.80	-
Michał Sobolewski	Neutral	$\downarrow$	04.12.2020	-	04.12.2020	04.11.2021	12.80	-16%
Michał Sobolewski	-	$\rightarrow$	-	06.12.2020	07.12.2020	-	12.80	-
Michał Sobolewski	-	$\rightarrow$	-	08.12.2020	09.12.2020	-	12.30	-
Michał Sobolewski	-	$\rightarrow$	-	05.01.2021	05.01.2021	-	11.80	-
Michał Sobolewski	-	$\rightarrow$	-	28.01.2021	29.01.2021	-	13.95	-
Michał Sobolewski	-	$\rightarrow$	-	23.02.2021	24.02.2021	-	14.20	-
Michał Sobolewski	_	$\rightarrow$	-	28.02.2021	01.03.2021	_	13.65	-
Michał Sobolewski	_	$\rightarrow$	_	14.03.2021	15.03.2021	_	14.40	_
Michał Sobolewski	_	$\rightarrow$	_	16.04.2021	16.04.2021	_	18.00	_
Michał Sobolewski	_	$\rightarrow$	_	27.05.2021	27.05.2021	_	16.86	_
Michał Sobolewski				30.05.2021	31.05.2021		17.10	
	-	$\rightarrow$	-			-		-
Michał Sobolewski	-	$\rightarrow$	-	13.06.2021	14.06.2021	-	16.30	-
Michał Sobolewski	-	$\rightarrow$	-	09.07.2021	09.07.2021	-	15.60	-
Michał Sobolewski	-	$\rightarrow$	-	31.08.2021	31.08.2021	-	15.52	-
Michał Sobolewski	-	$\rightarrow$	-	14.09.2021	15.09.2021	-	14.48	-
Michał Sobolewski	-	$\rightarrow$	-	19.09.2021	20.09.2021	-	14.70	-
Michał Sobolewski	-	$\rightarrow$	-	05.10.2021	06.10.2021	-	14.40	-
Michał Sobolewski	-	$\rightarrow$	-	07.10.2021	07.10.2021	-	14.60	-
Michał Sobolewski	Neutral	$\rightarrow$	04.11.2021	-	04.11.2021	02.12.2021	14.20	16%
Michał Sobolewski	-	$\rightarrow$	-	18.11.2021	19.11.2021	-	14.22	-
Michał Sobolewski	Overweight	Ť	02.12.2021	-	03.12.2021	28.10.2022	15.06	222%
Michał Sobolewski		$\rightarrow$	-	05.12.2021	06.12.2021	-	16.72	-
Michał Sobolewski	_	$\rightarrow$	_	16.01.2022	17.01.2022	_	18.50	_
Michał Sobolewski		$\rightarrow$		07.02.2022	07.02.2022		18.00	
	-		-			-		-
Michał Sobolewski	-	$\rightarrow$	-	28.02.2022	28.02.2022	-	15.30	-
Michał Sobolewski	-	$\rightarrow$	-	14.04.2022	14.04.2022	-	18.00	-
Michał Sobolewski	-	$\rightarrow$	-	26.04.2022	27.04.2022	-	18.30	-
Michał Sobolewski	-	$\rightarrow$	-	16.05.2022	16.05.2022	-	19.20	-
Michał Sobolewski	-	$\rightarrow$	-	20.05.2022	20.05.2022	-	24.30	-
Michał Sobolewski	-	$\rightarrow$	-	26.05.2022	26.05.2022	-	24.70	-
Michał Sobolewski	-	$\rightarrow$	-	07.06.2022	08.06.2022	-	28.95	-
Michał Sobolewski	-	$\rightarrow$	-	15.07.2022	15.07.2022	-	39.20	-
Michał Sobolewski	-	$\rightarrow$	-	27.07.2022	28.07.2022	-	35.65	-
Michał Sobolewski	-	$\rightarrow$	_	16.08.2022	16.08.2022	_	45.50	-
Michał Sobolewski	_	$\rightarrow$	_	02.09.2022	02.09.2022	_	41.00	_
Michał Sobolewski		$\rightarrow$		27.09.2022	27.09.2022		39.90	
Michał Sobolewski		$\rightarrow$		07.10.2022	07.10.2022		33.55	
Michał Sobolewski	Overweight		28.10.2022	07.10.2022	28.10.2022	03.10.2023	35.20	-5%
	Overweight	$\rightarrow$	20.10.2022	4744 0000		03.10.2023		-3%
Michał Sobolewski	-	$\rightarrow$	-	17.11.2022	17.11.2022	-	38.00	-
Michał Sobolewski	-	$\rightarrow$	-	02.12.2022	02.12.2022	-	45.85	-
Michał Sobolewski	-	$\rightarrow$	-	04.12.2022	05.12.2022	-	45.85	-
Michał Sobolewski	-	$\rightarrow$	-	13.01.2023	13.01.2023	-	52.30	-
Michał Sobolewski	-	$\rightarrow$	-	03.02.2023	03.02.2023	-	56.60	-
Michał Sobolewski	-	$\rightarrow$	-	10.03.2023	10.03.2023	-	48.80	-
Michał Sobolewski	-	$\rightarrow$	-	12.04.2023	12.04.2023	-	51.40	-
Michał Sobolewski	-	$\rightarrow$	-	13.04.2023	13.04.2023	-	52.30	-
Michał Sobolewski	-	$\rightarrow$	-	10.05.2023	10.05.2023	-	45.00	-
Michał Sobolewski	-	$\rightarrow$	-	29.05.2023	29.05.2023	_	50.70	-
Michał Sobolewski	-	$\rightarrow$	_	06.06.2023	06.06.2023	_	52.00	-
Michał Sobolewski	_	$\rightarrow$	_	14.07.2023	14.07.2023	_	50.00	-
Michał Sobolewski	-	$\stackrel{'}{\rightarrow}$	-	31.08.2023	31.08.2023	_	49.60	_
Michał Sobolewski	_	$\rightarrow$	- -	06.09.2023	06.09.2023	-	48.50	-
Michał Sobolewski	Noutral	$\overrightarrow{\downarrow}$	U3 1U 2U33	00.03.2020		12 05 2004		200/
	Neutral		03.10.2023	40.40.0000	03.10.2023	13.05.2024	43.10	-26%
Michał Sobolewski	-	$\rightarrow$	-	12.10.2023	12.10.2023	-	46.30	-
Michał Sobolewski	-	$\rightarrow$	-	06.11.2023	06.11.2023	-	45.00	-
Michał Sobolewski	-	$\rightarrow$	-	10.12.2023	11.12.2023	-	43.70	-
Michał Sobolewski	-	$\rightarrow$	-	09.01.2024	09.01.2024	-	45.60	-
Michał Sobolewski	-	$\rightarrow$	-	01.02.2024	01.02.2024	-	46.70	-
Michał Sobolewski	-	$\rightarrow$	-	29.02.2024	29.02.2024	-	45.15	-
Michał Sobolewski	-	$\rightarrow$	-	04.04.2024	04.04.2024	-	47.05	-
Michał Sobolewski	-	$\rightarrow$	-	11.04.2024	11.04.2024	-	47.10	-
Michał Sobolewski	-	$\rightarrow$	-	06.05.2024	06.05.2024	-	44.30	-
Michał Sobolewski	Overweight	<u> </u>	13.05.2024	-	13.05.2024	29.05.2024	43.65	-13%
Michał Sobolewski	Neutral	<b>\_</b>	29.05.2024	-	29.05.2024	Not later than 29.05.2025	37.30	-7%
Michał Sobolewski	-		20.00.2027	12.07.2024	12.07.2024		32.70	-1 /0
	-	$\rightarrow$	-			-		-
Michał Sobolewski	-	$\rightarrow$	-	12.08.2024	12.08.2024	-	31.20	-
Michał Sobolewski	-	$\rightarrow$	-	29.08.2024	29.08.2024	-	30.80	-
Michał Sobolewski	-	$\rightarrow$	-	17.09.2024	17.09.2024	-	31.50	-
Michał Sobolewski	-	$\rightarrow$	-	24.09.2024	24.09.2024	-	31.95	-
Michał Sobolewski	-	$\rightarrow$	-	11.10.2024	11.10.2024	-	33.05	-
Michał Sobolewski	-	$\rightarrow$	-	04.11.2024	04.11.2024	-	33.25	-
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<sup>\*</sup> prices at issue/reiteration are the closing prices at the report or reiteration date

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#### Stockbrokers

Piotr Kalbarczyk tel.: +48 (22) 504 32 43 p.kalbarczyk@bossa.pl

### Research

Sobiesław Pająk, CFA (Equity strategy, TMT)

Sylwia Jaśkiewicz, CFA (Construction materials, Consumer discretionary, Health care & biotechnology)

**Tomasz Rodak, CFA** (Consumer discretionary, Video games)

Łukasz Prokopiuk, CFA (Commodities (Chemicals, Energy, Mining))

Michał Sobolewski, CFA, FRM (Financials)

Jakub Viscardi (Telco, Consumer staples & discretionary, IT – hardware distribution)

> **Maciej Wewiórski** (Residential construction, Construction, Real estate)

> > *Mikołaj Stępień* Junior Analyst

> > > Michał Zamel Junior Analyst

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Dom Maklerski Banku Ochrony Środowiska Spółka Akcyjna ul. Marszałkowska 78/80 00-517 Warszawa www.bossa.pl Information: (+48) 0 801 104 104