# PHOTON ENERGY - liquidity challenges

In our opinion, the decline in Photon's share price has exhausted its potential. In 2025, we expect an increase in results, based on higher expected prices of energy sold and a gradual improvement in profitability in segments related to the economic situation on the renewable energy market. The slowdown in new investments and higher results of the current portfolio are to strengthen the company's balance sheet. The company should focus on maximizing cash inflows and prove that the smooth implementation of financial obligations remains unthreatened. We have lowered the target price to PLN 3.70 (EUR 0.87), which gives a 6% potential for the share price increase.

## Q1 2025 results below our forecasts

The results are better year-on-year, but we expected a positive EBIT result (net result still burdened with interest). Unfortunately, the Investment segment alone, supported by revenues from the capacity market in Poland, is not able to "cover up" the loss generated in other areas. In addition, OCF was lower than a year ago, and without improvement in other businesses and increased cash generation, it is difficult to count on strengthening the balance sheet and a recovery in the exchange rate.

## Increase in the average selling price of energy

In the middle of last year, an upward trend in energy prices on spot markets appeared (peaking at around EUR 150/MWh at the turn of 2024/25). Unfortunately, the systematic increase in energy supply (especially PV generation) led to a drop in market prices to around EUR 85 in April and around EUR 70/MWh in May this year. This was reflected in the average prices obtained by Photon, although it should be remembered about the fixed price model on the SK market, partially fixed prices in HU and very high support in CZ.

## No breakthrough in the structure of results

The results are still based primarily on profits from the sale of energy from own PV installations supported by revenues from the capacity market in Poland. We positively assess the achievement of the break-even level in the Technology segment, although the process is too slow and may be insufficient in the context of the expected improvement in profits in the whole of 2025.

## Liquidity challenges

A major challenge is the one-time repayment of bonds (EUR 76.5 million), which mature in November 2027. We do not see the possibility of financing such a transaction within the specified period from Photon's current cash flows (the intention to roll over is the Management Board's base scenario). Currently, these bonds are valued very low (approx. 50% of the nominal amount), which results from the company's current financial situation and may mean problems with rolling over these bonds.

# We estimated the value of Photon Energy shares based on the sum of the parts valuation method at PLN 2.51 and the comparative valuation at PLN 4.33. We assigned equal weights to both methods. We have set the target price in the 9-month horizon at PLN 3.70 (EUR 0.87), which gives a 6% growth potential for the share price.

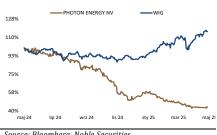
| EURm                | 2022 | 2023  | 2024  | 2025F | 2026F | 2027F |
|---------------------|------|-------|-------|-------|-------|-------|
| Revenues            | 95   | 71    | 90    | 94    | 99    | 117   |
| EBITDA              | 26   | 4     | 9     | 16    | 22    | 30    |
| EBIT                | 17   | -5    | -3    | 4     | 11    | 16    |
| Reported net profit | 6    | -16   | -13   | -4    | 1     | 6     |
| EPS (EUR)           | 0.11 | -0.26 | -0.21 | -0.07 | 0.02  | 0.10  |
| P/E (x)             | 7.8  | -3.2  | -3.8  | -12.0 | 40.6  | 8.3   |
| EV/EBITDA (x)       | 7.0  | 58.4  | 24.1  | 12.7  | 9.9   | 6.8   |

Source: Photon Energy (2022-2024), Noble Securities (2025-2027)

The preparation of report was finalized on 20/05/2025 at 16:45. The first publication took place on 20/05/2025 at 17:00.



| e      |                 |          |
|--------|-----------------|----------|
| e      | Current price   | 3.50 PLN |
| 1<br>f | Target price    | 3.70 PLN |
| e      | Upside/downside | 6%       |
| e      | Market cap.     | 214 PLNm |
| 1      | Free float      | 32%      |
| l      | Avg. Vol. 6M    | 15 238   |



## **COMPANY PROFILE**

Photon Energy NV is a global supplier of technologies and products in the field of solar energy. It operates in 11 countries on two continents.

### SHAREHOLDERS

| Solar Future              | 35.51% |
|---------------------------|--------|
| Solar Power to the People | 32.16% |
| Treasure shares           | 2.18%  |
| Others                    | 30.22% |

Source: Photon Energy, Noble Securities

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# **TABLE OF CONTENTS:**

| VALUATION   | 3 |
|---|---|
| Sum of the parts valuation                        | 4 |
| Peers valuation                                   |   |
| OPPORTUNITIES AND RISKS                           | 6 |
| 1Q 2025 RESULTS                                   |   |
| OUTLOOK   | 8 |
| Slight increase in average price                  |   |
| No breakthrough in the results structure          | 8 |
| Risk of violating green bond covenants            | 8 |
| Bond redemption in November 2027 (EUR 80 million) | 8 |
| RECENT EVENTS                                     |   |
| ESG PRINCIPLES                                    |   |
| UPDATE OF FINANCIAL FORECASTS                     |   |
| FINANCIAL RESULTS AND FORECAST                    |   |
| LEGAL DISCLAIMER.                                 |   |
|   |   |





# VALUATION

The value of one Photon Energy share was calculated as an average of the subtotals (sum of the parts) and the comparative valuation, with a weight of 50% each. We set the target price in the 9-month horizon at PLN 3.70 (EUR 0.87) vs. PLN 5.36 (EUR 1.28) previously, which gives a 6% growth potential for the share price.

The decrease in valuation compared to the February 2025 report is primarily due to lower forecasts for the New Energy segment (lower expectations regarding contracting on the capacity market in Poland) and Engineering (worse market prospects, problems with maintaining profitability on contracts being implemented).

Sum of the parts (SOTP) analysis assumes a separate valuation of individual assets or business components. In the case of Photon, we valued each operating segment using the DCF method (we provided the model parameters later in the report). We adjusted the resulting valuation of the company's operations by the value of consolidated net debt at the end of 2024. Additionally, we took into account the value of PV projects that are in the early stages of preparation (we assumed EUR 50 million in total, approx. EUR 0.83/share).

The comparative method is based mainly on indicators for foreign companies, because there is not a large representation of entities with a profile similar to Photon on the WSE (we decided to include only Polenergia in the comparative group). We expanded the group of indicators with the P/E ratio, because we expect positive net results from 2026. The comparative analysis covers the years 2026-27.

We assigned equal weights to both of the above methods. For conversions, we used the EUR/PLN exchange rate of PLN 4.26 (previously PLN 4.21).

| Valuation summary | Weight (x) | Per share (EUR) | Per share (PLN) | previously (PLN) | change |
|-------------------|------------|-----------------|-----------------|------------------|--------|
| Sum of the parts  | 50%        | 0.59            | 2.51            | 4.62             | -46%   |
| Peers             | 50%        | 1.02            | 4.33            | 5.27             | -18%   |
| Average valuation |            | 0.80            | 3.42            | 4.94             | -31%   |
| Target price (9M) |            | 0.87            | 3.70            | 5.36             | -31%   |
| Current price     |            |                 | 3.50            |                  |        |
| Upside/downside   |            |                 | 6%              |                  |        |
|                   |            |                 |                 |                  |        |

Source: Noble Securities



## Sum of the parts valuation

The significant reduction in valuation is related to the change in assumptions and the resulting lower forecasts for the Engineering and New Energy segments, which was not compensated by the increase in forecasts for the Technology segment.

In the Engineering segment, we reduced both the forecasted revenues (the effect of the deterioration in the prospects for the construction of new renewable energy capacities) and the profitability of the business (increased competition and pressure on margins, which the management board particularly emphasized in the periodic report for 1Q25).

We obtained a significantly lower valuation in the New Energy area, where the company generates revenues from two main sources: a) from the capacity market in Poland, b) from energy trading in Poland, the Czech Republic and Hungary. The greatest impact on the reduction in the value of this segment was the correction of assumptions regarding the acquisition of contracts on the capacity market in Poland. Previously, the company announced that in the perspective of several years (we assumed that by 2030) it would acquire contracts for approx. 1000 MW and these were the values we adopted in the model. Meanwhile, there is a visible downward trend in the volume of contracted capacity: in the case of main auctions from 157 MW in 2027 to just 80 MW in 2029. A similar trend occurred in additional (quarterly) auctions, where a decrease was noted from 375 MW in 2024 to less than 70 MW in 2026. The visible strong pressure on prices additionally resulted in a decrease in contracted revenues: from approx. EUR 22 million in 2024 to approx. EUR 10 million in 2025 and approx. EUR 12 million in 2026. Taking into account the above trends, we decided to revise our plans, limiting ourselves to the values achieved in the last auctions concluded. Photon's profits from the capacity market are very high (profitability in the last 2 years was 40-50%), which is why the drop in revenues was clearly reflected in lower profits achieved in this segment. We hope that it will be possible to partially compensate for the loss of these potential incomes by increasing the trading part, although both the drop in market prices and the greater pressure on margins mean that this may be difficult (unless the company enters new markets).

In turn, the very good data obtained in the last 2 quarters in the technology area allowed us to increase the forecasted revenues (the company declares further development of this business and entry into new markets) and, as a consequence, obtain a higher valuation.

In the Investment segment, we did not significantly change the forecast of results and valuation. Similarly, in the O&M part, which remains a big burden for the Group's results (for 6 years Photon has not managed to generate a positive EBIT there, we count on exceeding the break even point in the current year, at the latest in 2026).

The remaining components of the SoP valuation (Other segment valuation, net debt, value of PV assets for sale) also did not change significantly.

## Exchange's Analytical Coverage Support Programme



| Sum of the next valuation | value (El   | UR)       | value (PLN) |           |            |        |  |  |
|---------------------------|-------------|-----------|-------------|-----------|------------|--------|--|--|
| Sum of the part valuation | total (mln) | per share | total (mln) | per share | previously | change |  |  |
| Engineering               | 10          | 0.16      | 42          | 0.68      | 0.81       | -16%   |  |  |
| New Energy (Lerta)        | 16          | 0.27      | 70          | 1.15      | 3.59       | -68%   |  |  |
| Technology                | 27          | 0.45      | 117         | 1.91      | 0.64       | 199%   |  |  |
| Investment                | 149         | 2.44      | 635         | 10.38     | 10.14      | 2%     |  |  |
| O&M                       | 6           | 0.10      | 27          | 0.44      | 0.29       | 53%    |  |  |
| Other+Elimination         | -61         | -0.99     | -258        | -4.22     | -3.74      | 13%    |  |  |
| Net cash (31.12.2024)     | -160        | -2.67     | -683        | -11.39    | -11.13     | 2%     |  |  |
| TOTAL                     | 38          | 0.59      | 163         | 2.51      | 4.62       | -46%   |  |  |

Source: Noble Securities

# Assumptions for the model:

| Parameters of DCF models       | Engineering | New Energy | Technology | Investment | O&M   | Other+Elimination |
|--------------------------------|-------------|------------|------------|------------|-------|-------------------|
| Final year of forecasts        | 2034        | 2034       | 2034       | 2050       | 2034  | 2034              |
| Risk free rate                 | 5.6%        | 5.6%       | 5.6%       | 5.6%       | 5.6%  | 5.6%              |
| Market risk premium            | 5.5%        | 5.5%       | 5.5%       | 5.5%       | 5.5%  | 5.5%              |
| Beta                           | 1.00        | 1.00       | 1.00       | 1.00       | 1.00  | 1.00              |
| Cost of equity                 | 11.0%       | 11.0%      | 11.0%      | 11.0%      | 11.0% | 11.0%             |
| Effective tax rate             | 20%         | 20%        | 20%        | 20%        | 20%   | 20%               |
| Cost of debt                   | 7.6%        | 7.6%       | 7.6%       | 7.6%       | 7.6%  | 7.6%              |
| Cost of debt after tax bracket | 6.1%        | 6.1%       | 6.1%       | 6.1%       | 6.1%  | 6.1%              |
| Net debt/EV                    | 40%         | 40%        | 40%        | 70%        | 40%   | 40%               |
| WACC                           | 9.0%        | 9.0%       | 9.0%       | 7.5%       | 9.0%  | 9.0%              |
| Growth rate (g)                | 0%          | 0%         | 0%         | 0%         | 0%    | 0%                |

Source: Noble Securities

## **Peers valuation**

|                                   | Market         |       | P/E (x) |       | EV/EBITDA (x) |      |      |  |  |
|-----------------------------------|----------------|-------|---------|-------|---------------|------|------|--|--|
|                                   | cap.<br>(PLNm) | 2025  | 2026    | 2027  | 2025          | 2026 | 2027 |  |  |
| Clearway Energy                   | 22 858         | 27.5  | 21.9    | 19.7  | 14.7          | 13.1 | 10.1 |  |  |
| Encavis                           | 12 191         | 10.2  | 8.4     | 7.4   | 9.6           | 7.9  | 6.8  |  |  |
| Polenergia                        | 620            | 17.0  | 25.2    | 17.6  | 8.7           | 8.3  | 7.0  |  |  |
| Scatec Solar                      | 5 117          | 14.6  | 23.8    | 16.0  | 10.5          | 10.7 | 7.5  |  |  |
| Grenergy                          | 6 764          | 9.9   | 20.4    | 19.2  | 16.7          | 12.4 | 11.4 |  |  |
| Solaria Energia                   | 3 630          | 13.5  | 11.5    | 11.1  | 8.3           | 7.4  | 7.0  |  |  |
| Audax Renovables                  | 2 901          | 4.8   | 4.1     | na    | 4.4           | 3.9  | na   |  |  |
| Renova                            | 1 547          | 14.1  | 21.2    | 17.6  | 10.0          | 9.5  | 7.5  |  |  |
| Median                            |                | -58.9 | 26.3    | 106.5 | 7.6           | 43.2 | 72.9 |  |  |
| Photon's implied fair value (PLN) |                | -4.1  | 1.8     | 7.4   | 0.5           | 3.0  | 5.1  |  |  |
| Weight                            |                | 0%    | 25%     | 25%   | 0%            | 25%  | 25%  |  |  |
| Photon's implied fair value (PLN) |                |       |         | 4.33  |               |      |      |  |  |

Bloomberg, Noble Securities, data on 20.05.2025 at 11:48 a.m.



# **OPPORTUNITIES AND RISKS**

- + Change of pricing model on the Czech market.
- + Expected improvement in other segments, especially in Engineering and Technology.
- + Lower CAPEX allowing to improve the balance sheet and strengthen the cash position.
- + Reduction of interest costs.
- Negative regulatory changes.
- Rising profile cost (i.e. the difference between the average market price and the price possible to obtain by a given installation due to its specific production scheme).
- Decrease in new connected own capacities means lower increase in Photon's production volume.
- Problems with implementing production plans.
- Financial costs stifling development.
- Risk of not collecting sufficient financial resources to redeem bonds in November 2027.
- Lack of significant support for the Group's results from other business areas.



# **1Q 2025 RESULTS**

Consolidated revenues in 1Q24 increased by 27% y/y (+EUR 4.5m), with the largest increases in the Technology and Investment areas:

- a) In the EPC area (i.e. implementation of renewable energy investments, Engineering segment), Photon's revenues fell to just EUR 5m (weak market conditions) and due to the high share of internal sales, the segment's EBITDA remains negative (the company indicates strong margin pressure).
- b) In the Technology segment, which is responsible for the sale of technologies (including warehouses, panels, inverters) for the renewable energy industry, the company recorded a sharp increase in revenues, which is explained by the activity of the new sales team. We also managed to get close to the break-even point and we have high hopes of showing a positive EBIT/EBITDA in the whole of 2025 (vs. PLN 1.4 million EBITDA loss in 2024)
- c) The main area of activity, i.e. electricity production from own sources (Investment) recorded an increase in sales to EUR 4.2 million (vs. EUR 3.7 million in 1Q24), most of which was this time directed to external recipients (external revenues increased to approx. EUR 3.7 million). We managed to achieve better results despite the still difficult environment in Romania (effects of the change in the model of remuneration of RES producers from autumn 2024) and Hungary (several installations were excluded) and the sale of 2 large PV power plants in Australia.
- d) The new business area built on the basis of Lerta acquired at the end of 2022 (New Energy segment) generated slightly lower results (primarily a decrease in revenues from the Polish capacity market from EUR 7.3 to 5 million). Considering the distribution of capacity contracts, a further decrease in revenues and profits from this can be expected in the coming quarters. This segment has high fixed costs, so the decrease in revenues will have a negative impact on the results; we forecast a loss in the coming quarters. e) The remaining areas accounted for a total of approx. EUR 1.5 million of external sales. We would also like to point out a significant increase in revenues from maintenance services (O&M), which results from a growing customer base; unfortunately, no impact on the generated result (still a loss).

The Investment segment is traditionally weaker in Q1, although the company generates a positive result, both EBIT and EBITDA. The source of the increase in profits were higher revenues (an increase in average prices by 40% y/y with a 20% lower production volume).

EBITDA profit improved by over 50%. Unfortunately, the Group's results are still based on only two businesses: Investment and New Energy. The growth in the Technology segment should be viewed positively, but we see risks to the New Energy segment's result.

Interest costs were similar year-on-year, but a year ago Photon recorded a large profit on FX, which was not the case in 1Q25.

The operating margin still does not allow for balancing debt service costs (interest alone is almost EUR 3 million). Without a lasting improvement in results in other business segments (especially in areas supporting the development of the RES segment: Engineering, Technology and O&M), it will be difficult for the company to generate a positive net result.

CAPEX in 1Q25 was still quite high, which resulted from the completion of several of its own projects in Hungary. Since Photon plans to start new investments in 3Q25 at the earliest (and it may be delayed), we do not expect any significant expenses throughout the year.

Although we positively perceive another quarter with positive cash flow from operating activities, the result was lower y/y. This factor, together with the reduction in investments, should stabilize the balance



sheet situation and lead to a decrease in debt in the following quarters. These activities may be supported by the announced sales transactions of selected projects.

After the first quarter, Photon achieved only 8% of our forecasted EBITDA, but we expect growth in the following quarters: seasonal improvement in Investment, better results in Technology, higher margins in Engineering and O&M.

# **OUTLOOK**

# Slight increase in average price

Starting in May 2024, an upward trend in energy prices on spot markets has emerged. From the low recorded in IV 2024 (approx. EUR 60/MWh), prices rose, reaching a level of approx. EUR 150/MWh at the turn of 2024/25. Unfortunately, the systematic increase in energy supply (especially PV generation) led to a drop in market prices to approx. EUR 85 in April and approx. EUR 70/MWh in May this year. This was reflected in the average prices obtained by Photon, although it should be remembered about the fixed price model on the SK market, partially fixed prices on the HU market and very high support (so-called green bonus) on the CZ market.

# No breakthrough in the results structure

Photon's results are still based primarily on profits (and OCF) generated from the sale of energy produced from its own PV installations (Investment segment) supported by revenues from the capacity market in Poland (New Energy segment). We positively assess the achievement of the break-even level in the Technology segment (data for 1Q25), although the process is too slow and may not be sufficient in the context of the expected improvement in profits in the whole of 2025.

# Risk of violating green bond covenants

The terms of issue of the so-called green bonds (green bonds, approx. EUR 80 million) stipulate that the adjusted equity ratio (calculated as the sum of interest debt and equity referred to equity) cannot fall below 25%. Violation of this condition gives bondholders the right to demand redemption of the bonds. This ratio is in a downward trend and after 1Q25 amounted to 25.3%, i.e. just above the level specified in the issue terms.

The Photon Management Board points out that the company has the option to correct the indicator in the event of legislative changes that negatively affect the valuation of assets (and consequently reduce capital); such changes took place on the Hungarian market from 1 January 2025 and reduced the value of selected Hungarian assets. After the correction, the indicator increases slightly (to approx. 26%). The indicator is calculated for annual, audited data. A breach of the covenant during the year does not yet create a risk of forced redemption of bonds, but indicates potential problems in the future.

# Bond redemption in November 2027 (EUR 80 million)

The redemption date of the green bonds is approaching inevitably. As we have already indicated many times, without a clear improvement in results in other segments, it is difficult to count on an increase in OCF and, consequently, a gradual reduction of debt (and its costs currently amounting to PLN 2.5-3 million per quarter) and rebuilding the cash position. We do not see the possibility of financing the redemption on the scheduled date from current cash flows. Currently, the bonds are valued very low



(approx. 50% of the nominal amount), which results from the current financial situation of the company and may mean problems with rollover.

# **RECENT EVENTS**

## 14/02/2025 Lower forecasts for 2024

The Management Board has once again lowered the forecasted EBITDA to EUR 8.7 million (vs. EUR 10 million previously expected) and the forecasted revenues to EUR 89.2 million (vs. EUR 90-100 million expected).

## 14/02/2025 Monthly report for January'2025

The decrease in volumes was so large (-40% y/y) that even an increase in the average price (EUR 150 vs. EUR 129/MWh) did not allow maintaining revenues at a similar level y/y.

## 19/02/2025 Quarterly report 4Q2024

The decrease in profits with higher revenues in 4Q24 is the result of an increase in costs and several oneoff events, which the companies previously reported. We draw attention to the high operating CF and further reduction of investment expenditure, which together support the company's balance sheet, allow for maintaining the downward trend of debt and, consequently, reducing its servicing costs.

## 14/03/2025 Monthly report for February'2025

Although there was a certain decrease in the production volume in February as a result of the lack of generation on the AU market (total -13% y/y), thanks to the increase in prices (+47% y/y, +26% m/m) it was possible to more than cover these shortages.

## 3/04/2025 New contracts on the capacity market in Poland

Photon acquired contracts worth approx. PLN 30 million (approx. EUR 7 million) in quarterly capacity market auctions with delivery in 2026. We estimate the total revenue from the capacity market in Poland in 2026 at approx. EUR 12.5 million (vs. approx. EUR 10 million in 2025).

## 11/04/2025 RayGen Investment

Photon invested an additional AUD 2 million in the next round of recapitalization of RayGen and now holds approx. 5.5% of the shares.

## 14/04/2025 Monthly report for March'2025

Decline in volume but higher prices. Revenue up by almost 20%.

## 24/04/2025 Annual report FY2024

Annual results were in line with previously published data after 4 quarters.

## 15/05/2025 Monthly report for April'2025

Good results on the CZ and SK markets (high prices, good volumes). Several installations in RO were still not working. Total volume was down by as much as 25%, which higher prices could not compensate for. Revenue dropped by 10%.

**16/05/2025 Establishing cooperation with Hyperion Renewables, new EPC contracts in Romania** Signing a contract for the construction of a 34 MWp PV installation in Romania for an external client.

# 16/05/2025 Quarterly report 1Q2025

The results are better year-on-year, but we expected a positive EBIT result (net result still burdened with interest). Unfortunately, the Investment segment alone, supported by revenues from the capacity market in Poland, is not able to "cover up" the loss generated in other areas. In addition, OCF was lower than a year ago, and without improvement in other businesses and increased cash generation, it is difficult to count on an improvement in the balance sheet situation and a rebound in the exchange rate.



# **ESG PRINCIPLES**

Photon received a "very good" rating in the field of sustainable development for its ESG practices and business model from imug rating, an independent institution evaluating the company's policies and activities in the area of sustainable development.





# **UPDATE OF FINANCIAL FORECASTS**

| PUD                | 2022 | 2022 | 2024 | 2025F | 2025F |        | 2026F | 2026F | -h     | 2027F | 2027F |        |
|--------------------|------|------|------|-------|-------|--------|-------|-------|--------|-------|-------|--------|
| EURm               | 2022 | 2023 | 2024 | new   | old   | change | new   | old   | change | new   | old   | change |
| Revenues           | 94   | 71   | 89   | 94    | 81    | 15%    | 99    | 111   | -10%   | 117   | 122   | -3%    |
| Engineering        | 15   | 27   | 32   | 22    | 33    |        | 33    | 15    |        | 15    | 15    |        |
| New Energy (Lerta) | 0    | 30   | 36   | 23    | 28    |        | 25    | 51    |        | 36    | 60    |        |
| Technology         | 65   | 24   | 13   | 25    | 21    |        | 40    | 10    |        | 32    | 12    |        |
| Investment         | 35   | 21   | 25   | 25    | 25    |        | 28    | 31    |        | 32    | 31    |        |
| 0&M                | 5    | 6    | 10   | 10    | 8     |        | 11    | 10    |        | 13    | 10    |        |
| EBITDA             | 24   | 4    | 9    | 16    | 17    | -7%    | 22    | 24    | -6%    | 30    | 28    | 8%     |
| Engineering        | 2    | 2    | 0    | -1    | 1     |        | 1     | 2     |        | 2     | 2     |        |
| New Energy (Lerta) | 0    | -1   | 3    | 0     | 4     |        | 1     | 6     |        | 4     | 10    |        |
| Technology         | 7    | 1    | -2   | 1     | 1     |        | 2     | 1     |        | 2     | 1     |        |
| Investment         | 28   | 16   | 18   | 18    | 18    |        | 21    | 23    |        | 25    | 23    |        |
| 0&M                | 0    | 0    | -2   | 1     | 1     |        | 1     | 1     |        | 1     | 1     |        |
| Other+Elimination  | -13  | -13  | -9   | -3    | -9    |        | -3    | -8    |        | -2    | -8    |        |
| Net profit         | 6    | -16  | -13  | -4    | -3    | na     | 1     | 1     | 36%    | 6     | 5     | 28%    |
| CAPEX              | 28   | 23   | 1    | 5     | 31    |        | 31    | 1     |        | 1     | 1     |        |
| Net debt           | 132  | 166  | 160  | 152   | 181   | -16%   | 169   | 174   | -3%    | 152   | 160   | -5%    |
| P/E                | 8.0  | na   | nd   | na    | na    |        | 40.6  | 235.5 |        | 8.3   | 45.4  |        |
| EV/EBITDA          | 7.6  | 58.4 | 24.1 | 12.7  | 13.6  |        | 9.9   | 16.4  |        | 6.8   | 13.5  |        |

Source: Photon Energy (2022-2024), Noble Securities (2025-2027)

The change in forecasts was driven by:

- Worse forecasts for the Engineering segment resulting from the worse market conditions and problems with maintaining profitability on implemented contracts,
- Lower expectations regarding the level of contracting on the capacity market in Poland and, as a consequence, lower forecasted revenues and profits in the New Energy segment,
- Delays in launching new own installations,
- + Higher revenues in the Technology segment after a very successful 1Q25.



# FINANCIAL RESULTS AND FORECAST

| Profit and loss account (EURm)                                  | 2022 | 2023 | 2024 | 2025F | 2026F | 2027F |
|---|------|------|------|-------|-------|-------|
| Revenues  | 95   | 71   | 90   | 94    | 99    | 117   |
| EBIT  | 17   | -5   | -3   | 4     | 11    | 16    |
| Financial income and costs                                      | -8   | -11  | -11  | -10   | -9    | -8    |
| Profit before tax   | 9    | -16  | -14  | -6    | 2     | 8     |
| Income tax  | 2    | -1   | -1   | -1    | 0     | 2     |
| Reported net profit   | 6    | -16  | -13  | -4    | 1     | 6     |
| Repeatable net profit   | 6    | -16  | -13  | -4    | 1     | 6     |
| Depreciation and amortization                                   | 9    | 11   | 11   | 11    | 12    | 14    |
| EBITDA  | 26   | 4    | 9    | 16    | 22    | 30    |
| Source: Photon Energy (2022-2024), Noble Securities (2025-2027) |      |      |      |       |       |       |
| Balance Sheet (EURm)  | 2022 | 2023 | 2024 | 2025F | 2026F | 2027F |
| Assets  | 254  | 277  | 273  | 262   | 284   | 280   |
| Non-current assets  | 189  | 225  | 217  | 209   | 227   | 214   |
| Tangible and Intangible assets                                  | 156  | 186  | 175  | 167   | 186   | 172   |
| Subsidiaries goodwill   | 15   | 15   | 15   | 15    | 15    | 15    |
| Other long-term assets  | 17   | 24   | 27   | 27    | 27    | 27    |
| Current Assets  | 65   | 52   | 56   | 53    | 56    | 66    |
| Inventories   | 20   | 14   | 7    | 7     | 7     | 9     |
| Trade receivables   | 19   | 21   | 28   | 29    | 31    | 37    |
| Cash and cash equivalents                                       | 24   | 16   | 17   | 15    | 16    | 19    |
| Other current assets  | 1    | 2    | 4    | 2     | 2     | 2     |
| Liabilities   | 254  | 277  | 273  | 262   | 284   | 280   |
| Equity  | 71   | 70   | 60   | 57    | 58    | 64    |
| Long-term liabilities   | 150  | 178  | 168  | 138   | 49    | 39    |
| Loans, borrowings and other financial liabilities               | 138  | 165  | 155  | 125   | 37    | 26    |
| Other   | 12   | 14   | 13   | 13    | 13    | 13    |
| Current liabilities   | 34   | 30   | 45   | 68    | 177   | 178   |

Source: Photon Energy (2022-2024), Noble Securities (2025-2027)

Loans, borrowings and other financial liabilities

Accounts payable

Other

# Exchange's Analytical Coverage Support Programme



| Cash Flow Statement (EURm)                                     | 2022 | 2023 | 2024 | 2025F | 2026F | 2027F |
|--|------|------|------|-------|-------|-------|
| Net profit   | 9    | -16  | -14  | -6    | 2     | 8     |
| Depreciation and amortization                                  | 9    | 11   | 11   | 11    | 12    | 14    |
| Change in working capital                                      | 11   | 2    | -10  | 0     | 1     | 2     |
| Income tax paid  | -2   | -5   | 1    | 1     | 0     | -2    |
| CF from current operations                                     | 3    | 7    | 14   | 7     | 12    | 18    |
| CAPEX  | -28  | -23  | -1   | -5    | -31   | -1    |
| Capital investments  | -6   | -3   | 0    | 0     | 0     | 0     |
| Divestments and other  | 3    | 0    | 0    | 0     | 0     | 0     |
| Purchase of debt securities                                    | -3   | 0    | 0    | 3     | 0     | 0     |
| CF from investing activities                                   | -33  | -27  | -1   | -2    | -31   | -1    |
| Increase of share capital                                      | 0    | 0    | 0    | 0     | 0     | 0     |
| Change in financial liabilities                                | 20   | 30   | -4   | -8    | 18    | -15   |
| Dividends and other payments due to equity holders             | 0    | 0    | 0    | 0     | 0     | 0     |
| CF from financial activities                                   | 9    | 14   | -10  | -8    | 18    | -15   |
|  |      |      |      |       |       |       |
| CF for the period  | -21  | -5   | 3    | -3    | 0     | 2     |
| Cash at the beginning of the period                            | 33   | 11   | 6    | 8     | 6     | 6     |
| Cash at the end of the period                                  | 11   | 6    | 8    | 6     | 6     | 8     |
| Source: Photon Energy (2022-2024) Noble Securities (2025-2027) |      |      |      |       |       |       |

Source: Photon Energy (2022-2024), Noble Securities (2025-2027)

| Selected indicators     | 2022  | 2023   | 2024   | 2025F | 2026F | 2027F |
|-------------------------|-------|--------|--------|-------|-------|-------|
| EBITDA margin           | 27.3% | 5.2%   | 9.7%   | 16.9% | 22.4% | 25.4% |
| EBIT margin             | 17.9% | -7.4%  | -3.1%  | 4.7%  | 10.7% | 13.9% |
| Net profit margin       | 6.6%  | -22.2% | -14.6% | -4.5% | 1.2%  | 5.2%  |
|                         |       |        |        |       |       |       |
| Net debt                | 132   | 166    | 160    | 152   | 169   | 152   |
| Net debt /EBITDA        | 5.1   | 44.8   | 18.4   | 9.6   | 7.6   | 5.1   |
| Number of shares issued | 60    | 61     | 61     | 61    | 61    | 61    |
| Dividend per share      | 0.0   | 0.0    | 0.0    | 0.0   | 0.0   | 0.0   |
| P/BV                    | 3.0   | 3.1    | 3.5    | 3.8   | 3.7   | 3.3   |
|                         |       |        |        |       |       |       |

Source: Photon Energy (2022-2024), Noble Securities (2025-2027)

| Annual growth rates   | 2022   | 2023  | 2024 | 2025F | 2026F | 2027F |
|-----------------------|--------|-------|------|-------|-------|-------|
| Revenues              | 162%   | -26%  | 27%  | 4%    | 6%    | 18%   |
| EBITDA                | 160%   | -86%  | 135% | 82%   | 40%   | 34%   |
| EBIT                  | -2486% | -131% | -47% | -260% | 140%  | 53%   |
| Net profit            | -199%  | -349% | -16% | -68%  | -130% | 388%  |
| Repeatable net profit | -199%  | -349% | -16% | -68%  | -130% | 388%  |

Source: Photon Energy (2022-2024), Noble Securities (2025-2027)

# Exchange's Analytical Coverage Support Programme



| Results by segment (EURm) | 2022 | 2023 | 2024 | 2025F | 2026F | 2027F |
|---------------------------|------|------|------|-------|-------|-------|
| Revenues                  | 94   | 71   | 89   | 94    | 99    | 117   |
| Engineering               | 15   | 27   | 32   | 22    | 33    | 15    |
| New Energy (Lerta)        | 0    | 30   | 36   | 23    | 25    | 36    |
| Technology                | 65   | 24   | 13   | 25    | 40    | 32    |
| Investment                | 35   | 21   | 25   | 25    | 28    | 32    |
| 0&M                       | 5    | 6    | 10   | 10    | 11    | 13    |
| Other+Elimination         | -26  | -37  | -26  | -11   | -38   | -11   |
| EBITDA                    | 24   | 4    | 9    | 16    | 22    | 30    |
| Engineering               | 2    | 2    | 0    | -1    | 1     | 2     |
| New Energy (Lerta)        | 0    | -1   | 3    | 0     | 1     | 4     |
| Technology                | 7    | 1    | -2   | 1     | 2     | 2     |
| Investment                | 28   | 16   | 18   | 18    | 21    | 25    |
| 0&M                       | 0    | 0    | -2   | 1     | 1     | 1     |
| Other+Elimination         | -13  | -13  | -9   | -3    | -3    | -2    |

Source: Photon Energy (2022-2024), Noble Securities (2025-2027)

| Selected indicators       | 2022 | 2023  | 2024  | 2025F | 2026F | 2027F |
|---------------------------|------|-------|-------|-------|-------|-------|
| EPS, Adj+ (EUR)           | 0.11 | -0.26 | -0.21 | -0.07 | 0.02  | 0.10  |
| Revenue (mln EUR)         | 95   | 71    | 90    | 94    | 99    | 117   |
| EBIT (mln EUR)            | 17   | -5    | -3    | 4     | 11    | 16    |
| EBITDA (mln EUR)          | 26   | 4     | 9     | 16    | 22    | 30    |
| Net Income Adj+ (mln EUR) | 6    | -16   | -13   | -4    | 1     | 6     |
| Net debt (mln EUR)        | 132  | 166   | 160   | 152   | 169   | 152   |
| BPS (EUR)                 | 1.18 | 1.14  | 0.99  | 0.93  | 0.95  | 1.05  |
| DPS (EUR)                 | 0.00 | 0.00  | 0.00  | 0.00  | 0.00  | 0.00  |
| Return on Equity (ROE)    | 11%  | 16%   | 13%   | 14%   | 13%   | 12%   |
| Return on Assets (ROA)    | 10%  | 15%   | 12%   | 13%   | 12%   | 11%   |
| Depreciation (mln EUR)    |      |       |       |       |       |       |
| Amortization (mln EUR)    | 9    | 11    | 11    | 11    | 12    | 14    |
| Free Cash Flow (mln EUR)  | -21  | -5    | 3     | -3    | 0     | 2     |
| CAPEX (mln EUR)           | 28   | 23    | 1     | 5     | 31    | 1     |
|                           |      |       |       |       |       |       |

Source: Photon Energy (2022-2024), Noble Securities (2025-2027)



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| Last recommendation on Photon Energy |            |            |            |  |  |  |
|--------------------------------------|------------|------------|------------|--|--|--|
| Recommendation / update              | na         | na         | na         |  |  |  |
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