

Novavis Group S.A.



Price target: PLN 2.50

Update

Rating: BUY

After exceeding our estimates for 2024, Novavis Group delivered disappointing Q1/25 results as its partner Iberdola unexpectedly withdrew from the PV project in Manowo-Wyszecorz, which had received the connection conditions on March 7. NVG's management now wants to find another investor/buyer for the 53.46 MW project, which in our view could result in proceeds of c. PLN 8m. While we now expect the sale of the Manowo-Wyszecorz project to a third-party in H2/25E and the granting of min. one more connection condition this year, we have reduced our estimates for NVG, which despite lower WACC (9.1% vs. 10%) decreases our 12-months PT (80% DCF, 20% peer group) from PLN 2.70 to PLN 2.50 (BUY rating maintained). As 99.5% of applications for connection conditions in Poland get rejected, grid modernization is progressing slowly and the supply of PV projects is high, the situation on the Polish renewables market remains difficult. Nevertheless, the potential of the Polish market remains significant. While according to GlobeEnergia the installed capacity of renewables in Poland has tripled since 2020 to 33.1 GWh (48.2% of the total installed capacity), their share in total energy production still equalled only 29.6% (+2.3% y-o-y) in 2024, significantly less than in e.g. Germany (59.4%) or Romania (49.5%).

After disappointing Q1/25 and discussions with management, we have reduced our estimates for 2025E to PLN 9.7m (prev. PLN 21.6m) for revenues, PLN 3.4m (PLN 7.7m) for EBIT and PLN 2.9m (PLN 6.3m) for net income. We still believe that in 2026E-2027E Novavis Group will report significant revenues and profitability as most of the projects will then likely be sold to Iberdola. For the pipeline of PV projects beyond 2027E, when the current contract with Iberdola ends, NVG is currently in the process of securing additional land plots. Management expects that by the end of 2025E it will have own PV projects with a capacity of 800 MW-1 GW.

in PLNm	2022	2023	2024	2025E	2026E	2027E
Net sales	9.45	10.58	3.95	9.68	44.07	38.96
EBITDA	4.70	6.51	-1.23	3.49	15.12	12.06
EBIT	4.65	6.46	-1.28	3.45	15.08	12.01
Net income	2.86	5.06	-1.76	2.91	12.35	9.88
EPS	0.08	0.14	-0.05	0.08	0.35	0.28
DPS	0.00	0.06	0.08	0.08	0.18	0.14
Dividend yield	0.00%	4.51%	6.02%	6.02%	13.26%	10.60%
RoE	119.63%	85.27%	-27.70%	64.76%	132.39%	61.91%
Net gearing	-50.01%	-23.25%	28.93%	58.43%	-136.13%	-110.52%
EV/Sales	4.91x	4.38x	11.73x	4.79x	1.05x	1.19x
EV/EBITDA	9.87x	7.13x	neg	13.27x	3.07x	3.84x
P/E	16.3x	9.2x	neg	16.0x	3.8x	4.7x

Company profile

Novavis Group is developer of photovoltaic projects in Poland. The company, which currently has 18 employees, focuses on projects with >10 MW.

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Website	www.novavisgroup.pl
Sector	Renewable Energy
Country	Poland
ISIN	PLNFI0500012
Reuters	NVG.WA
Bloomberg	NVG PW

Share information

Last price	1.33
Number of shares (m)	35.02
Market cap. (PLNm)	46.57
Market cap. (EURm)	10.88
52-weeks range	PLN 2.42 / PLN 1.11
Average volume (shares)	157,030

Performance

4-weeks	-10.45%
13-weeks	0.58%
26-weeks	-9.28%
52-weeks	-38.81%
YTD	2.06%

Shareholder structure

Fundacja Rodzinna Stachura*	43.16%
Rubicon Partners Ventures ASI Sp. z o.o	9.83%
Paweł Krzyształowicz **	7.54%
Free float	39.47%

* belongs to Marek Stachura, the CEO of Novavis' subsidiaries

Voilt and Novavis Storage

** Member of the Management Board of Novavis Group

Financial calendar

H1/25 report	September 29, 2025
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Q1/25 results

Other than we had previously expected, in Q1/25 Novavis Group generated no revenues (Q1/24: PLN 2.9m). The reason was the unexpected decision of its partner Iberdrola to withdraw from the large-scale PV project in Manowo-Wyszeborz that is being developed by NVG's 100%-owned SPV NG PV 5 sp. z o.o. Before, Novavis Group's management expected a milestone payment from Iberdrola related to the PV project of c. PLN 8m. Due to Iberdrola's decision not to pay out the milestone Novavis Group could also not revalue the construction contract related to the project.

It is important to note that following Iberdrola's decision NVG does not have to pay back the milestone payments, which it has so far received for the Manowo-Wyszeborz project from the Spanish energy company. For all 8 projects that Novavis Group develops together with the Spanish utility, the company has so far received EUR 5.4m/PLN 23m of milestone payments.

in PLNm	Q1/25	Q1/24	change y-o-y
Net sales	0.00	2.89	-100.0%
EBITDA	-0.94	1.85	-150.6%
<i>EBITDA margin</i>	<i>n.a</i>	<i>64.1%</i>	
EBIT	-0.95	1.84	-151.5%
<i>EBIT margin</i>	<i>n.a</i>	<i>63.7%</i>	
Net income	-0.77	1.57	-148.9%
<i>Net margin</i>	<i>n.a</i>	<i>54.2%</i>	

Source: Company information, East Value Research GmbH

Although operating expenses declined from PLN 1.1m in Q1/24 to PLN 956k, due to the decline of revenues in Q1/25 Novavis' EBIT went down from PLN 1.8m last year to PLN -949k. Following a tax refund of PLN 150k (Q1/24: tax payment of PLN 365k), net income decreased less, from PLN 1.6m to PLN -765k.

Balance sheet and cash flow

At the end of March 2025, Novavis Group's equity position (excl. minorities) equalled PLN 3.7m, which corresponds to an equity ratio of 11.4%. The by far largest balance sheet positions were assets from construction projects of PLN 25.9m (31/12/2024: PLN 25.7m) - reflect the costs incurred by NVG for the development of PV farms, whereby in case of a PV farm that is developed with an investor these costs are adjusted by the value of the respective milestone payment – as well as received prepayments of PLN 25m (PLN 25m, reflect the prepayments that NVG receives from its partner Iberdrola max. 14 days after completion of each milestone). As cash equalled PLN 2.1m (PLN 1.6m) and interest-bearing debt PLN 1.9m (PLN 2.9m), the company was net cash at the end of Q1/25.

In Q1/25, Novavis Group generated a net operating cash flow of PLN 1.6m (Q1/24: PLN 896k), which stemmed from a cash inflow from working capital of PLN 2.4m (Q1/24: cash outflow of PLN -988k). Cash flow from investing equalled PLN -25k (PLN 35k) and cash flow from financing PLN -1m (PLN -20k) as the company repaid debt. In total, NVG's cash position increased by PLN 471k between January and March 2025.

Market update & new forecasts

Despite a significant growth of both the installed capacity of renewables – from 12.3 GWh in 2020 to 33.1 GWh in 2024 – and the injected energy into the grid – from 23.1 GWh to 50.4 GWh - the market environment for RES companies in Poland remains difficult. According to various sources e.g. URE.gov and rynekelektryczny.pl, the main obstacles are

1. Outdated and inflexible energy infrastructure

The Polish electricity grid is not adapted to the dynamic connection and transmission of energy from renewable energy sources, especially from PV plants and wind power. This results in the need to shut down renewable energy installations during periods of high production - in April 2025, as much as 251.3 GWh of PV energy did not reach consumers, which accounted for more than 10% of the photovoltaic production in that month. Large-scale PV farms – on which NVG focuses - are the most frequently curtailed, accounting for 90% of outages.

2. Lack of energy storage and low flexibility of the system

Surplus energy from renewable sources cannot be stored efficiently and is therefore wasted.

3. Difficult and lengthy connection procedures

Investors face numerous refusals to issue connection conditions for new renewable energy installations, especially PV, due to the limited capacity of distribution networks.

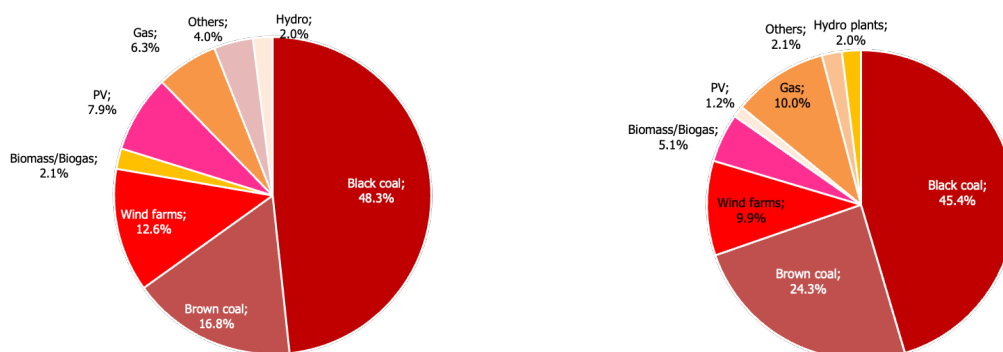
4. High costs and charges

Additional charges, such as solidarity or quality charges, burden even those investors who build their own transmission lines.

5. Policy instability and unclear regulations

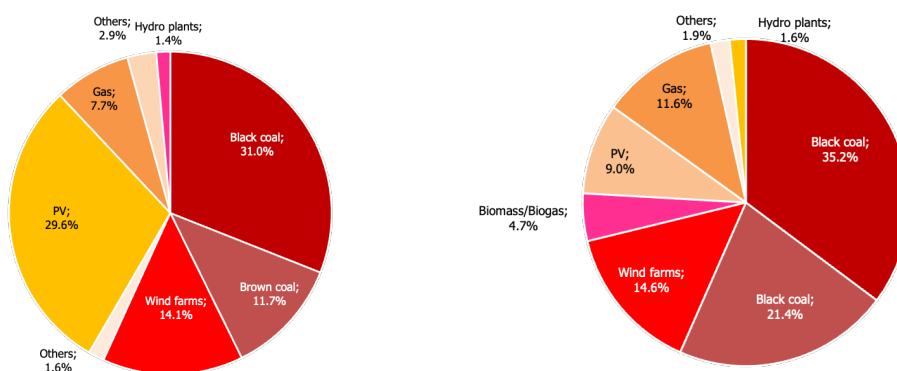
The lack of a coherent, long-term strategy and frequent changes in regulations hinder investment planning.

Installed capacity & energy injected into the grid according to source – 2020



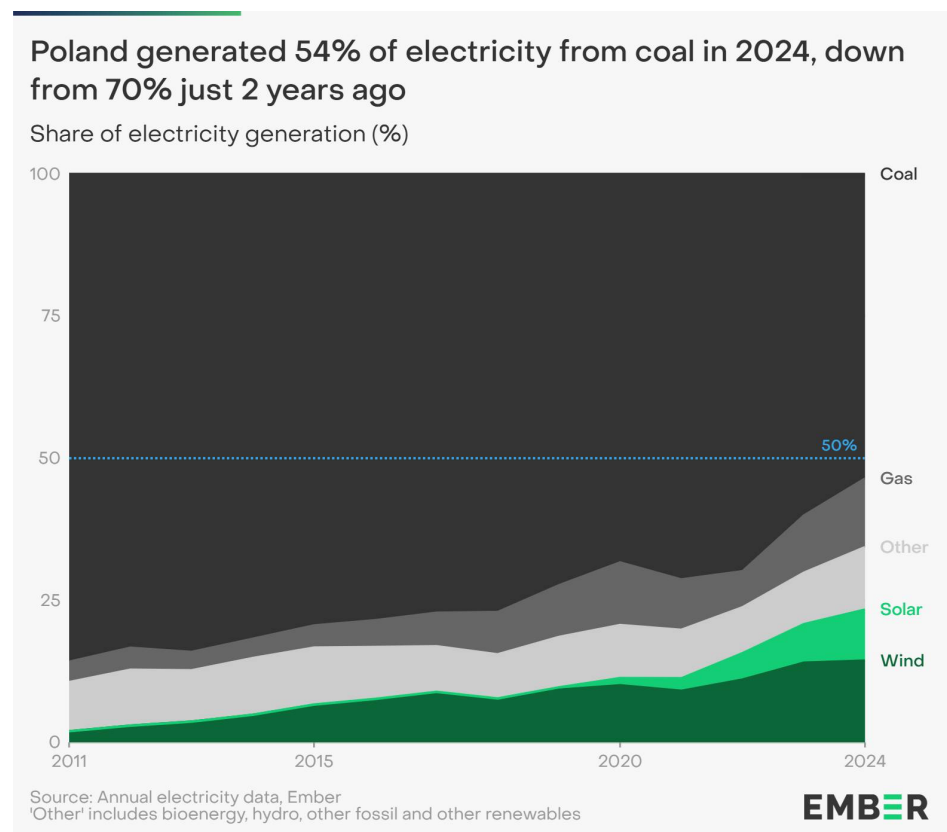
Source: GlobeEnergi.pl, East Value Research GmbH

Installed capacity & energy injected into the grid according to source – 2024



Source: GlobeEnergi.pl, East Value Research GmbH

Contribution of the various energy sources to the energy mix in Poland since 2011



Source: Ember Energy, East Value Research GmbH

Regarding Novavis Group, Iberdrola's decision not to proceed with the development of the Manowo-Wyszeborz PV project (53.46 MW) came as a major negative surprise. We see a potential risk that Iberdrola may terminate the entire cooperation agreement with the company as it appears increasingly sceptical about the short- to medium-term growth prospects of the Polish renewables sector. According to NVG's agreement with Iberdrola, which runs until 2027E, the Spanish utility — one of the largest in Europe — has the right to terminate the contract at any time. However, even in the event of termination, NVG would retain all milestone payments received to date and would be free to sell the projects to other investors.

Overview over NVG's 27 100%-owned PV project SPVs and 10 energy storage SPVs

Special Purpose Vehicle (SPV)*	31/03/2025	31/12/2024	31/03/2024
NG PV 1 Sp. z.o.o	1,691	1,674	1,674
NG PV 2 Sp. z.o.o	1,444	1,435	1,435
NG PV 3 Sp. z.o.o	1,555	1,548	1,548
NG PV 4 Sp. z.o.o	52	50	49
NG PV 5 Sp. z.o.o	4,612	4,599	4,599
NG PV 6 Sp. z.o.o	10	10	8
NG PV 7 Sp. z.o.o	182	170	165
NG PV 8 Sp. z.o.o	4,998	4,981	4,981
NG PV 9 Sp. z.o.o	45	42	37
NG PV 10 Sp. z.o.o	62	61	27
NG PV 11 Sp. z.o.o	63	59	59
NG PV 12 Sp. z.o.o	62	53	53
NG PV 13 Sp. z.o.o	3,666	3,647	3,350
NG PV 14 Sp. z.o.o	4,783	4,762	4,234
NG PV 15 Sp. z.o.o	2,377	2,371	2,371
NG PV 19 Sp. z.o.o	25	23	19
NG PV 20 Sp. z.o.o	38	30	31
NG PV 21 Sp. z.o.o	15	9	9
NG PV 22 Sp. z.o.o	111	99	97
NG PV 23 Sp. z.o.o	107	97	75
NG PV 24 Sp. z.o.o	7	6	6
NG PV 25 Sp. z.o.o	17	12	7
NG PV 26 Sp. z.o.o	9	3	3
NG PV 27 Sp. z.o.o			
NG PV 28 Sp. z.o.o			
NG PV 29 Sp. z.o.o	1		
NG PV 30 Sp. z.o.o			
NG ESS 1 Sp. z.o.o	1	1	
NG ESS 2 Sp. z.o.o	1	1	
NG ESS 3 Sp. z.o.o	1	1	
NG ESS 4 Sp. z.o.o	1	1	
NG ESS 5 Sp. z.o.o	1	1	
NG ESS 6 Sp. z.o.o	1	1	
NG ESS 7 Sp. z.o.o	1	1	
NG ESS 8 Sp. z.o.o	1	1	
NG ESS 9 Sp. z.o.o	1	1	
NG ESS 10 Sp. z.o.o	1	1	
Value of the construction contracts (EUR k)	25,942	25,751	24,837

* thereof NPV PV 1-3, 7-8, 13-15 are part of the development contract with Iberdrola and have a capacity of c. 414 MW

Source: Company information, East Value Research GmbH

We have lowered our estimates for NVG in 2025E and made adjustments for 2026E and 2027E, when we expect the company to generate its highest sales from the sale of PV projects. After discussions with management, we believe there is a significant probability (80%) that the Manowo-Wyszecor PV project will be sold to another investor this year. By the end of 2025E, management plans to lease additional land plots, increasing its total project capacity to between 800 MW and 1 GW. Moreover, it intends to secure building permits for PV projects with a capacity of 150–200 MW per year over the next few years, expecting that, given the strong demand in Poland, PV projects with energy storage will be favored.

In our opinion, there is a chance that NVG will receive grid connection conditions for one additional PV project (it currently has 27, including 8 for Iberdrola) by the end of 2025E, which could then be sold in the following year. Regarding energy storage systems — NVG has already received grid connection conditions for one — we maintain our view that the company will generate its first revenues from their sale in 2026E.

Below are our detailed estimates for 2025E-2027E:

in PLNm	2025E	2026E	2027E
Project development for Iberdrola	9.68	33.87	25.36
(% of net sales)	100.0%	76.9%	65.1%
EBITDA margin	36.1%	31.1%	26.1%
% of portfolio value as milestone payments	7.0%	32.5%	70.0%
Total project portfolio (Iberdrola)	407	307	107
Avg. price per MW (in EUR)	80,000	80,000	80,000
PLN-EUR FX rate	4.25	4.25	4.25
Development of own projects (PV & energy storage)	0.00	10.20	13.60
(% of net sales)	0.0%	23.1%	34.9%
EBITDA margin	n.a	45.0%	40.0%
Capacity of own portfolio (in MW)	440	600	800
Sale of own MW	0	30	40
Avg. price per MW (in EUR)	80,000	80,000	80,000
PLN-EUR FX rate	4.25	4.25	4.25
Net sales	9.68	44.07	38.96
(change y-o-y)	144.7%	355.5%	-11.6%

Source: East Value Research GmbH

	2024		2025E		2026E		2027E	
in PLNm	act.	est.	new	old	new	old	new	old
Net sales	3.95	3.62	9.68	21.64	44.07	76.23	38.96	32.42
EBITDA	-1.23	-1.88	3.49	7.81	15.12	25.73	12.06	11.16
<i>EBITDA margin</i>	-31.1%	-51.9%	36.1%	36.1%	34.3%	33.8%	31.0%	34.4%
EBIT	-1.28	-1.93	3.45	7.74	15.08	25.64	12.01	11.05
<i>EBIT margin</i>	-32.3%	-53.3%	35.6%	35.8%	34.2%	33.6%	30.8%	34.1%
Net income	-1.76	-2.30	2.91	6.29	12.35	20.69	9.88	8.76
<i>Net margin</i>	-44.6%	-63.5%	30.1%	29.1%	28.0%	27.1%	25.3%	27.0%

Source: Company information, East Value Research GmbH

in PLNm	Q1/22	Q2/22	Q3/22	Q4/22	2022	Q1/23	Q2/23	Q3/23	Q4/23	2023	Q1/24	Q2/24	Q3/24	Q4/24	2024	Q1/25
Net sales	0.74	0.34	0.09	8.28	9.45	4.87	2.61	1.66	1.44	10.58	2.89	0.38	-3.27	3.95	3.95	0.00
<i>y-o-y change</i>	n.a	n.a	n.a	n.a	-7.3%	554.8%	679.7%	1707.6%	-82.6%	12.0%	-40.6%	-85.5%	-296.5%	174.6%	-62.6%	-100.0%
EBITDA	-0.29	-1.22	-0.63	6.83	4.70	3.85	1.76	0.62	0.28	6.51	1.85	-0.76	-2.03	-0.29	-1.23	-0.94
<i>EBITDA margin</i>	-38.4%	-363.9%	-680.4%	82.5%	49.7%	79.1%	67.2%	37.2%	19.7%	61.5%	64.1%	-201.1%	62.1%	-7.4%	-31.1%	n.a
EBIT	-0.30	-1.23	-0.64	6.81	4.65	3.83	1.74	0.61	0.27	6.46	1.84	-0.75	-2.04	-0.33	-1.28	-0.95
<i>EBIT margin</i>	-40.2%	-367.2%	-695.7%	82.3%	49.2%	78.8%	66.8%	36.6%	18.8%	61.0%	63.7%	-197.6%	62.5%	-8.3%	-32.3%	n.a
Net income	-0.76	-0.74	-0.47	4.83	2.86	3.55	1.52	-0.17	0.16	5.06	1.57	-1.29	-1.04	-1.00	-1.76	-0.77
<i>Net margin</i>	-102.0%	-221.2%	-508.7%	58.3%	30.2%	72.9%	58.0%	-10.1%	11.3%	47.8%	54.2%	-341.3%	31.9%	-25.2%	-44.6%	n.a

Source: Company information, East Value Research GmbH

Valuation

With lower forecasts and peer-group-based fair value of PLN 3.46 vs. PLN 4.46 before as well as lower WACC (9.1% vs. 10% previously), our valuation model derives a new 12-months PT (80% DCF, 20% peer group) for Novavis Group S.A. of PLN 2.50 (previously: PLN 2.70). Given an upside of 87.6% at present, we maintain our BUY rating for the stock.

Below are the key assumptions of our WACC calculation:

- (1) *Risk-free rate*: Current yield of Polish long-term government bonds with maturity in 2047E is 5.54% (Source: www.boerse-stuttgart.de)
- (2) *Beta*: 4y average unlevered beta of companies from the Green & Renewable Energy sector of 0.65x (Source: www.damodaran.com)
- (3) *Equity risk premium (Poland)*: 5.46% (Source: www.damodaran.com)
- (4) *Effective tax rate*: 19%
- (5) *Target equity ratio*: 100%
- (6) *After-tax debt costs*: 10%
- (7) *WACC = Equity costs*: 9.1%
- (8) Free cash flows and residual values are discounted to June 8, 2025

DCF model

in PLNm	2025E	2026E	2027E	2028E	2029E	2030E	2031E	2032E	2033E
Net sales	9.68	44.07	38.96	27.20	20.40	23.80	27.20	30.60	34.00
(y-o-y change)	144.7%	355.5%	-11.6%	-30.2%	-25.0%	16.7%	14.3%	12.5%	11.1%
EBIT	3.45	15.08	12.01	8.05	6.44	6.72	6.76	6.77	7.17
(EBIT margin)	35.6%	34.2%	30.8%	29.6%	31.5%	28.2%	24.8%	22.1%	21.1%
NOPLAT	2.79	12.21	9.73	6.52	5.21	5.44	5.47	5.48	5.80
+ Depreciation & amortisation	0.04	0.05	0.05	0.05	0.05	0.05	0.06	0.06	0.06
= Net operating cash flow	2.84	12.26	9.78	6.57	5.26	5.49	5.53	5.54	5.86
- Total investments (Capex and WC)	-4.03	1.48	-0.02	-2.02	-2.69	-1.80	-1.75	-1.77	-1.68
Capital expenditure	-0.05	-0.05	-0.05	-0.05	-0.05	-0.06	-0.06	-0.06	-0.06
Working capital	-3.98	1.52	0.03	-1.97	-2.64	-1.75	-1.70	-1.71	-1.62
= Free cash flow (FCF)	-1.19	13.74	9.76	4.55	2.57	3.69	3.78	3.77	4.18
PV of FCF's	-1.13	11.99	7.81	3.34	1.73	2.27	2.13	1.95	1.98
PV of FCFs in explicit period	32.07								
PV of FCFs in terminal period	38.62								
Enterprise value (EV)	70.69								
+ Net cash / - net debt (31 March 2025)	0.21								
+ Investment / - minorities	-1.05								
Shareholder value	69.85								
Fully-diluted number of shares (m)	35.02								
WACC	9.1%								
Cost of equity	9.1%								
Pre-tax cost of debt	12.4%								
Normal tax rate	19.0%								
After-tax cost of debt	10.0%								
Share of equity	100.0%								
Share of debt	0.0%								
Fair value per share in PLN (today)	1.99								
Fair value per share in PLN (in 12 months)	2.18								

		Terminal EBIT margin						
		18.1%	19.1%	20.1%	21.1%	22.1%	23.1%	24.1%
WACC	5.1%	4.37	4.55	4.74	4.92	5.11	5.29	5.48
	6.1%	3.34	3.47	3.60	3.73	3.86	3.99	4.12
	7.1%	2.72	2.82	2.91	3.01	3.10	3.20	3.29
	8.1%	2.30	2.38	2.45	2.52	2.60	2.67	2.74
	9.1%	2.00	2.06	2.12	2.18	2.23	2.29	2.35
	10.1%	1.77	1.82	1.87	1.92	1.96	2.01	2.06
	11.1%	1.60	1.63	1.67	1.71	1.75	1.79	1.83

Source: East Value Research GmbH

Peer Group Analysis

We have identified the following listed companies that operate in the same segment as Novavis Group. Our peer group consists of companies that develop and/or build photovoltaic farms and other renewable energy facilities (e.g. wind, hydro).

According to Novavis' CEO, one of the company's main competitors in Poland is Projekt Solarteknik S.A. Solarteknik, which was founded in 2006 in Germany and has been active in Poland since 2012, offers everything from development of PV farms until the Ready-to-Build stage, sale of finished PV & wind farms as well as energy storages, service & maintenance as well as trading of renewable energy. Its project portfolio currently has >7 GW.

(1) *Voltaia SA*: Voltaia, which is based in Paris/France, develops, constructs, operates, and maintains wind, solar, hydro, biomass, and storage plants. The company has a project pipeline of 17.2 GW and operates & constructs solar power plants with a capacity of 3.1 GW in Europe, Africa, and Latin America. In 2024, Voltaia, which has a market cap of EUR 1.2bn, generated revenues of EUR 546.7m and an EBITDA margin of 33.7%. Its ROCE equalled 1.7%.

(2) *Photon Energy NV*: Photon Energy, which is based in Amsterdam/the Netherlands, provides development, engineering, construction, installation, operation and maintenance of photovoltaic systems. The company also invests in and generates electricity through photovoltaic power plants. It has a project pipeline of 1.2 GWp in Australia, the Czech Republic, Hungary, Slovakia, Poland, and Romania and own electricity generation assets of 140+ MWp. In 2024, Photon Energy, which has a market cap of PLN 204.9m, generated revenues of PLN 385m and an EBITDA margin of 6.4%.

(3) *ABO Energy GmbH & Co KGaA*: ABO Energy, with the main office in Wiesbaden/Germany, develops and builds renewable energy, storage and hybrid projects. Operating in 16 countries on four continents and with >1,200 employees, the company has so far realized projects with a capacity of >5 GW. In its development pipeline, it has projects with a total capacity of >24 GW with the largest being under development in South Africa, Finland and Germany. An additional c. 20 GW is dedicated to green hydrogen initiatives. ABO Energy, which has a market cap of EUR 348.7m, generated revenues of EUR 446.4m and an EBITDA margin of 14.7% in 2024. Its ROCE equalled 8.5%.

(4) *7C Solarparken AG*: 7C Solarparken, which is based in Bayreuth/Germany, owns and operates PV farms primarily in Germany and Belgium. It has a combined asset portfolio of 465 MWp. In 2024, 7C Solarparken, which has a market cap of EUR 160.4m, generated revenues of EUR 63.3m and an EBITDA margin of 60.5%. Its ROCE equalled 1.5%.

(5) *PNE AG*: PNE, which is based in Cuxhaven/Germany, develops, constructs, and sells onshore and offshore wind farms; provides technical and commercial operation management services for wind farms, PV plants, and transformer stations; and generates electricity from wind and biomass power plants. It is also involved in the development of photovoltaics and hybrid solutions. Currently, the company, which is active in Europe, Canada, South Africa, Panama and Turkey, has a pipeline of 19 GW (wind & PV) and own plants with 412 MW. In 2024, PNE, which has a market cap of EUR 1.19bn, generated revenues of EUR 210.4m, an EBITDA margin of 26.1% and ROCE of 2.1%.

(6) *Ecoener SA*: Ecoener, which is headquartered in La Coruna/Spain, develops, owns and operates renewable energy projects (wind, hydroelectric, solar and storage) in Europe and the Americas. With majority of installed power in Spain and the Dominican Republic, Ecoener currently operates renewable energy installations with a power of 723 MW (solar: 263.80 MWp) and with over 1.29 GW (solar: 1 GW) under development. In 2024, the company generated revenues of EUR 81.7m, an EBITDA margin of 47.9% and ROCE of 2.3%. Ecoener is currently worth EUR 268.6m on the stock exchange.

(7) *Eolus Vind AB*: Eolus, which is headquartered in Hassleholm/Sweden, develops, establishes and operates renewable energy and energy storage installations. The total power of its portfolio equals 25.3 GW (solar: 6.2 GW) and 456 MW under construction. With a market cap of SEK 1.2bn (EUR 109.8m), in 2024, Eolus generated revenues of SEK 885m (EUR 81.2m) and an EBITDA margin of 37.7%. Its ROCE equalled 9.9%.

(8) *Grenergy Renovables SA*: Grenergy Renovables, which is based in Madrid/Spain, develops, builds and operates solar and energy storage systems. With a presence in 11 countries, it has >11 GW of PV under development, 0.9 GW under operation as well as >45 GW of energy storage under development. In 2024, the Spanish company, which has a market cap of EUR 2.08bn, generated revenues of EUR 637.1m and an EBITDA margin of 20.8%. Its ROCE equalled 6.7%.

(9) *Neoen SA*: Neoen, which is headquartered in Paris/France, operates through Solar Power, Wind Power, Storage, Farm-Down, Development and Investments segments. It operates in Argentina, Australia, Canada, Ecuador, Finland, France, Germany, Ireland, Italy, Mexico, New Zealand, Portugal, El Salvador and Sweden. Currently, the company has c. 8.9 GW of assets in operation and under construction. In 2024, Neoen, which has a market cap of EUR 6.3bn, generated revenues of EUR 533m and an EBITDA margin of 86.7%. Its ROCE equalled 2.6%.

	EV/Sales			EV/EBITDA			P/E			P/BVPS	EBITDA margin	Net gearing
Company	2025E	2026E	2027E	2025E	2026E	2027E	2025E	2026E	2027E	Latest	Last FY	Latest
Voltaia SpA (EUR)	5.5x	4.8x	4.3x	13.8x	10.7x	9.0x	182.6x	48.1x	27.7x	1.1x	33.7%	183.2%
Photon Energy NV (PLN)	2.2x	1.9x	1.7x	17.8x	12.7x	10.4x	n.a	n.a	n.a	0.8x	6.4%	281.0%
ABO Energy GmbH & Co KGaA (EUR)	1.5x	1.3x	1.2x	7.4x	6.3x	5.6x	10.6x	8.6x	7.2x	1.5x	14.7%	101.5%
7C Solarparken AG (EUR)	4.9x	4.7x	4.7x	6.0x	5.8x	n.a	17.9x	14.1x	n.a	0.7x	60.5%	69.7%
PNE AG (EUR)	7.9x	6.6x	5.6x	24.3x	19.0x	14.8x	86.6x	50.3x	29.4x	6.1x	26.1%	429.2%
Ecoener SA (EUR)	7.3x	5.6x	4.5x	13.2x	9.0x	7.1x	22.5x	8.6x	6.7x	2.0x	47.9%	391.5%
Eolus Vind AB (SEK)	0.4x	0.9x	1.2x	3.3x	5.2x	4.2x	3.6x	5.2x	4.2x	0.7x	37.7%	22.6%
Greenergy Renovables SA (EUR)	4.6x	5.2x	3.7x	13.4x	13.0x	7.9x	17.1x	20.3x	14.8x	4.5x	20.8%	172.2%
Neoen SA (EUR)	12.9x	11.2x	n.a	15.5x	13.2x	n.a	53.4x	42.9x	n.a	2.4x	86.7%	163.4%
Median	4.9x	4.8x	4.0x	13.4x	10.7x	7.9x	20.2x	17.2x	11.0x	1.5x	33.7%	172.2%
Novavis Group S.A. (PLN)	4.9x	1.1x	1.2x	13.6x	3.1x	3.9x	16.0x	3.8x	4.7x	12.7x	neg	22.8%
Premium/Discount	1.0%	-77.4%	-69.4%	1.1%	-70.7%	-50.3%	-20.8%	-78.0%	-57.2%			
Fair value Novavis (PLN)	3.46											

Source: CapitalIQ, marketscreener.com, East Value Research GmbH

Price target calculation

Valuation method	Fair value	Weight
DCF model	1.99	80%
Peer Group Analysis	3.46	20%
Weighted average (present value)	2.29	
In 12-months (PV * (1+WACC))	2.50	

Source: East Value Research GmbH

Profit and loss statement

in PLNm	2022	2023	2024	2025E	2026E	2027E
Total revenues	9.45	10.58	3.95	9.68	44.07	38.96
Direct costs	-3.63	-2.62	-3.02	-3.87	-26.44	-24.15
Gross profit	5.82	7.96	0.93	5.81	17.63	14.80
Other operating income	0.04	0.04	0.09	0.01	0.01	0.01
Personnel expenses	-0.54	-0.98	-2.01	-2.23	-2.45	-2.69
Other operating expenses	-0.63	-0.52	-0.24	-0.09	-0.06	-0.06
EBITDA	4.70	6.51	-1.23	3.49	15.12	12.06
Depreciation & amortization	-0.05	-0.05	-0.05	-0.04	-0.05	-0.05
EBIT	4.65	6.46	-1.28	3.45	15.08	12.01
Net financial results	-1.65	-0.20	-0.19	-0.10	-0.10	-0.09
EBT	2.99	6.26	-1.47	3.35	14.98	11.92
Income taxes	-0.81	-1.54	-0.59	-0.64	-2.85	-2.26
Minority interests	0.68	0.33	0.30	0.20	0.21	0.22
Net income / loss	2.86	5.06	-1.76	2.91	12.35	9.88
EPS	0.08	0.14	-0.05	0.08	0.35	0.28
DPS	0.00	0.06	0.08	0.08	0.18	0.14
Share in total sales						
Total revenues	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %
Direct costs	-38.44 %	-24.76 %	-76.48 %	-40.00 %	-60.00 %	-62.00 %
Gross profit	61.56 %	75.24 %	23.52 %	60.00 %	40.00 %	38.00 %
Other operating income	0.47 %	0.41 %	2.25 %	0.05 %	0.01 %	0.02 %
Personnel expenses	-5.68 %	-9.24 %	-50.73 %	-23.00 %	-5.55 %	-6.91 %
Other operating expenses	-6.62 %	-4.91 %	-6.15 %	-0.95 %	-0.14 %	-0.15 %
EBITDA	49.72 %	61.49 %	-31.11 %	36.10 %	34.32 %	30.95 %
Depreciation & amortization	-0.56 %	-0.47 %	-1.19 %	-0.45 %	-0.10 %	-0.12 %
EBIT	49.16 %	61.02 %	-32.30 %	35.65 %	34.21 %	30.83 %
Net financial results	-17.49 %	-1.85 %	-4.75 %	-1.03 %	-0.22 %	-0.23 %
EBT	31.68 %	59.17 %	-37.05 %	34.61 %	34.00 %	30.60 %
Income taxes	-8.57 %	-14.53 %	-15.00 %	-6.58 %	-6.46 %	-5.81 %
Minority interests	7.14 %	3.15 %	7.46 %	2.07 %	0.48 %	0.56 %
Net income / loss	30.25 %	47.79 %	-44.59 %	30.10 %	28.01 %	25.35 %

Balance sheet

in PLNm	2022	2023	2024	2025E	2026E	2027E
Cash and cash equivalents	2.01	2.05	1.62	2.24	23.59	23.58
Other financial assets	0.00	0.00	0.00	0.00	0.00	0.00
Inventories	0.00	0.00	0.00	0.00	0.00	0.00
Trade accounts and notes receivable	0.00	0.00	0.00	0.00	2.55	3.40
Other current assets	5.23	6.77	6.06	6.66	6.79	6.93
Current assets	7.23	8.82	7.67	8.90	32.94	33.91
Property, plant and equipment	0.13	0.08	0.04	0.04	0.05	0.05
Other intangible assets	0.00	0.00	0.00	0.00	0.00	0.00
Goodwill	0.00	0.00	0.00	0.00	0.00	0.00
Construction contracts	10.16	21.62	25.75	27.95	24.95	22.45
Other long-term assets	0.13	0.09	0.05	0.05	0.06	0.06
Deferred tax assets	0.76	0.54	0.57	0.00	0.00	0.00
Non-current assets	11.17	22.33	26.42	28.05	25.05	22.55
Total assets	18.40	31.15	34.09	36.95	57.99	56.45
Trade payables	1.92	2.24	0.35	2.67	16.07	12.69
Short-term financial debt	0.13	0.02	2.90	4.90	4.40	3.90
Other liabilities	9.78	19.04	25.18	23.92	22.72	21.58
Provisions	1.19	0.05	0.11	0.00	0.00	0.00
Current liabilities	13.01	21.35	28.54	31.49	43.19	38.18
Long-term financial debt	0.09	0.10	0.00	0.00	0.00	0.00
Other long-term liabilities	0.00	0.00	0.00	0.00	0.00	0.00
Provisions	0.00	0.00	0.00	0.00	0.00	0.00
Deferred tax liabilities	0.00	0.00	0.00	0.00	0.00	0.00
Long-term liabilities	0.09	0.10	0.00	0.00	0.00	0.00
Total liabilities	13.10	21.46	28.54	31.49	43.19	38.18
Shareholders equity	3.57	8.29	4.44	4.55	14.10	17.80
Minority interests	1.74	1.40	1.11	0.91	0.70	0.48
Total liabilities and equity	18.40	31.15	34.09	36.95	57.99	56.45

Cash Flow Statement

in PLNm	2022	2023	2024	2025E	2026E	2027E
Net income / loss	2.86	5.06	-1.76	2.91	12.35	9.88
Depreciation & amortization	0.05	0.05	0.05	0.04	0.05	0.05
Change of working capital	2.14	-5.35	-6.50	-1.74	12.52	-3.00
Others	-0.97	0.35	6.94	-0.68	0.00	0.00
Net operating cash flow	4.08	0.10	-1.27	0.53	24.91	6.92
Cash flow from investing	-3.50	0.27	0.11	-0.05	-0.05	-0.05
Free cash flow	0.58	0.38	-1.17	0.49	24.86	6.87
Cash flow from financing	0.60	-0.33	0.73	0.14	-3.51	-6.89
Change of cash	1.19	0.05	-0.44	0.62	21.35	-0.02
Cash at the beginning of the period	0.82	2.01	2.05	1.62	2.24	23.59
Cash at the end of the period	2.01	2.05	1.62	2.24	23.59	23.58

Financial ratios

Fiscal year	2022	2023	2024	2025E	2026E	2027E
Profitability and balance sheet quality						
Gross margin	61.56%	75.24%	23.52%	60.00%	40.00%	38.00%
EBITDA margin	49.72%	61.49%	-47.64%	36.10%	34.32%	30.95%
EBIT margin	49.16%	61.02%	-32.30%	35.65%	34.21%	30.83%
Net margin	30.25%	47.79%	-44.59%	30.10%	28.01%	25.35%
Return on equity (ROE)	119.63%	85.27%	-27.70%	64.76%	132.39%	61.91%
Return on assets (ROA)	24.51%	16.86%	-4.62%	8.15%	21.46%	17.65%
Return on capital employed (ROCE)	62.81%	49.74%	-32.33%	51.16%	82.55%	53.22%
Economic Value Added (in PLNm)	2.90	3.98	-2.30	2.30	10.87	8.07
Net debt (in PLNm)	-1.79	-1.93	1.29	2.66	-19.19	-19.67
Net gearing	-50.01%	-23.25%	28.93%	58.43%	-136.13%	-110.52%
Equity ratio	19.40%	26.61%	13.03%	12.32%	24.31%	31.53%
Current ratio	0.56	0.41	0.27	0.28	0.76	0.89
Quick ratio	0.15	0.10	0.06	0.07	0.61	0.71
Net interest cover	2.81	32.94	-6.79	34.49	158.72	133.45
Net debt/EBITDA	-0.38	-0.30	-0.68	0.76	-1.27	-1.63
Tangible BVPS	0.10	0.24	0.13	0.13	0.40	0.51
Capex/Sales	22.21%	0.35%	0.68%	-0.47%	-0.11%	-0.13%
Working capital/Sales	39.09%	67.16%	158.80%	82.91%	-10.20%	-3.84%
Cash Conversion Cycle (in days)	-192	-312	-282	-252	-222	-192
Trading multiples						
EV/Sales	4.91	4.38	11.73	4.79	1.05	1.19
EV/EBITDA	9.87	7.13	-37.69	13.27	3.07	3.84
EV/EBIT	9.98	7.18	-36.30	13.44	3.07	3.86
P/Tangible BVPS	13.0x	5.6x	10.5x	10.2x	3.3x	2.6x
P/E	16.3x	9.2x	-26.4x	16.0x	3.8x	4.7x
P/FCF	80.0x	124.2x	-40.0x	95.9x	1.9x	6.8x

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