

Biuro maklerskie

September 30, 2025

# buy

# Mostostal Zabrze

engineering and construction, machinery

previous recommendation; buy

Price\*: 6.25

Target price: 8.40

## Strong fundamentals and optimistic outlook

Mostostal Zabrze is a unique company within the engineering and construction group. Its focus on specialist works and proven clients, careful contract selection, avoidance of price wars, and the development of contract management know-how are delivering results. Moreover, the record-high backlog will begin to translate into a clear increase in results as early as 3Q25.

#### Thorough change in the order backlog structure

The company's backlog has approached a record value of around PLN 1,400m. From an investment perspective, an even more important factor may be its diversification. While the previous record backlog from 2022 was largely based on two major contracts, the current, even larger one is already much more diversified both in terms of clients and industries. The largest contract accounts for just under 19% of the backlog, the second for about 12%, and the third for 10%. The list of the largest contracts described in our report includes 36 items.



By the end of the year, the final settlements of the two largest contracts from the previous record backlog can be expected. Since there have been no signs of problems or conflicts throughout their duration, we assume this will have a clearly positive impact on profitability.

Next year also looks very promising. Based on the size of the order backlog, it is highly likely to be record-breaking in terms of revenue. Importantly, the company has not signed a contract involving a serious conflict with a client for more than eight years, which confirms the management's statements emphasizing the importance of focusing on "quality" contracts and nurturing cooperation with trusted partners.

#### Valuation and recommendation

Further solid results in the key segments and continued growth in the backlog have led us to raise our earnings forecasts. However, the biggest change in the valuation came from shifting the forecast period taken into account in the comparative valuation to 2025-2027. In particular, replacing 2024 with 2027 had a significant impact, as we expect 2027 to be especially strong in terms of results, with contracts currently driving the large increase in the backlog entering the settlement phase. As a result, the price based on the comparative valuation rose from PLN 8.3 to PLN 9.8 per share. Overall, the average valuation increased from PLN 7.6 to PLN 8.4, which translated into maintaining the "buy" recommendation for Mostostal Zabrze shares.



Max/min 52 w eeks (	6,43 / 4,31				
Shares issued (m)	68,7				
Market cap. (m PLN)	433				
EV (m PLN)	475				
Free float (m PLN)	185				
Average turnover (r	) 0,2				
	Jędrzejew ski Krzysztof				
Main shareholder		•	•		
Main shareholder % of shares, % of v	otes	Kr	•		
	otes	Kr	zysztof		
		Kr. 39.1%	zysztof , 39.1%		

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	Revenues	EBIT	EBITDA	Profit before tax	Net profit	EPS	CEPS	BVPS	P/E	P/BV	DY (%)	EV /EBIT	EV /EBITDA	ROE (%)
2024	1010,3	51,1	98,7	78,9	61,8	0,84	1,09	4,2	0,0	0,0	91,6%	0,0	0,0	19,8%
2025p	1306,5	60,7	79,9	61,3	43,9	0,64	0,92	4,7	0,0	0,0	133,1%	0,0	0,0	13,6%
2026p	1395,2	64,6	85,3	64,1	43,2	0,63	0,93	4,9	0,0	0,0	0,0%	0,0	0,0	12,9%
2027p	1419,3	66,5	88,9	65,3	40,4	0,59	0,91	5,1	0,0	0,0	0,0%	0,0	0,0	11,6%

f - BN Banku Millennium consolidated for ecasts, mPLN

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Investment funds. gaming Biuro Maklerskie Banku Millennium S.A.

ROA - return on assets

BVPS - book value per share DPS - dividend per share NPL - non performing loans

Analyst

media

Analyst

Analyst

developers, clothing industry

industry, technologies,

Investment funds,

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BIN Banku Millennium recommendation for the last 12 months.

EPS - net profit per share CEPS - net profit and depreciation per share

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Explanation of the professional terminology used in the report

EV - market valuation of the company + net interest debt

EBIT - operating profit

EBIT - operating profit + depreciation

CEPS - NNB - result on banking activity

PIE - ratio of the share price to the net profit per share

PIBV - ratio of the share price to the book value per share

ROE - return on equity

The scale of recommendation used in Biuro Maklerskie Banku Millennium S.A.

BUY - we believe that the company's shares have more than 20% upside potential

ACCUMULATE - we believe that the price of the company's shares will remain stable (+/- 10%)

REDUCE - we think that the company's shares are overvalued by 10-20%

SELL - we believe that the company's shares are overvalued by 10-20%

SELL - we believe that the company's shares are overvalued by 10-20%

RECOMPANDED - We believe that the company's shares are overvalued by 10-20%

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Valuation methods used

Recommendations are based on the following valuation methods (2 out of 3 selected):

DCF method (model of discounted cash flows) - the method considered to be the most suitable for enterprise valuation. The disadvantage of the DCF method (model of discounted cash flows) - the method considered to be the most suitable for enterprise valuation. The disadvantage of the DCF method is the sensitivity of the valuation obtained in this way to the assumptions made regarding both the company itself and its macroeconomic method is the sensitivity of the valuation obtained in this way to the assumptions made regarding both the company itself and its macroeconomic method is the sensitivity of the valuation obtained in this way to the assumptions made regarding both the company itself and its macroeconomic method is the sensitivity of the valuation obtained in this way to the assumptions made regarding both the company itself and its macroeconomic method is the sensitivity of the valuation obtained in this way to the assumptions made regarding both the company itself and its macroeconomic method is the sensitivity of the valuation obtained in this way to the assumptions made regarding both the company itself and its macroeconomic method is the sensitivity of the valuation obtained in this way to the assumptions made regarding both the company itself and its macroeconomic method is the sensitivity of the valuation obtained in this way to the assumptions made regarding both the company itself and its macroeconomic method is the sensitivity of the valuation obtained in this way to the assumptions made regarding both the company itself and its macroeconomic method is the sensitivity of the valuation obtained in this way to the assumption of the valuation obtained in this way to the assumption of the valuation obtained in this way to the assumption of the valuation obtained in the valuation obtained in this way to the assumption of the valuation obtained in this way to the assumption of the valuation obta

method is the sensitivity of the valuation obtained in this way to the assumptions made regarding both to company, and the company is listed with similar indicators for other companies from the same related industries) - better than the DCF method, it reflects the perception of the industry in which the company operates by investors. The disadvantage of the comparative method is the sensitivity to the selection of the adopted comparative group and the compared ratios, as well as high valuality of the valuation depending on the market situation.

ROE-PISP method (a model that makes the appropriate by PISV ratio dependent on the company's profitability) - a method considered the most appropriate for the valuation of banks. The disadvantage of this method is the sensitivity of the valuation obtained in this way to the assumptions made regarding both the company itself (profitability, effectiveness) and its macroeconomic environment.

Company	Recommen- dation	Date of the recommenda- tion	Market price on the daythe recommendation issue	Target price	Author
Ambra	Accumulate	01/10/2024	26,10	30,40	Grzegorz Gawkowski
IMS	Buy	07/10/2024	3,54	4,50	Łukasz Bugaj
Mostostal Zabrze	Buy	06/12/2024	5,10	6,10	Adam Zajler
Ambra	Accumulate	12/03/2025	22,70	25,90	Grzegorz Gawkowski
Mostostal Zabrze	Buy	27/03/2025	5,68	6,80	Adam Zajler
iFirma	Accumulate	09/04/2025	22,90	25,40	Seweryn Żołyniak
IMS	Buy	21/05/2025	3,75	4,60	Łukasz Bugaj
Ambra	Accumulate	29/05/2025	20,90	24,90	Grzegorz Gawkowski
iFirma	Accumulate	29/05/2025	26,35	29,70	Seweryn Żołyniak
IMS	Buy	11/06/2025	3,73	4,50	Łukasz Bugaj
Mostostal Zabrze	Buy	18/06/2025	5,96	7,60	Adam Zajler
VRG	Buy	12/09/2025	4,45	5,57	Seweryn Żołyniak
11 bit studios	Accumulate	15/09/2025	179,50	213,50	Grzegorz Gawkowski
Shoper	Accumulate	15/09/2025	52,00	57,60	Seweryn Żołyniak

on for the last 12 months Number of recommendations 50% 0%

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The work related to the preparation of the report was completed on September 30, 2025 at 3:30 p.m., and the date of the first dissemination of the report is the day of completion of the work at 3:45 p.m.