Wednesday, 19 November 2025 | update

Newag: buy (reiterated)

NWG PW; NWGP.WA | Industrials, Poland

Still on Track to Growth

We have updated our financial forecasts and valuation of Newag to reflect spectacular results for Q3 2025. We maintain a "Buy" recommendation for the company with an updated target price of PLN 115.00, which implies an 18% upside potential. Shares in Newag have gained 17% since our initiating report on September 19, 2025, reaching the prior target level. Our current EBITDA forecasts stand at PLN 485m for 2025 and PLN 648m for 2026, supported by a favorable product mix and full capacity utilization. Based on Newag's performance for the year ended 30 September 2025, we have raised our forecasts for EMU and locomotive volumes, as well as the unit price of locomotives. These adjustments result in slightly higher expected EBITDA margins. On our estimates, Newag is trading at 8.9x 2025E EV/EBITDA, 12.9x P/E, and PEG of 0.2, which we consider attractive when compared to the peer group.

Forecast Revision

We are raising our financial forecasts for 2025 and 2026 based on record results posted in 3Q25 and expectations for a historically strong fourth quarter. We have raised our locomotive and EMU delivery forecasts and increased expected modernization and repair volumes. Further, we adjusted the assumed average sales prices to reflect the increases in realized prices in 3Q25. Following these adjustments, we have revised our revenue forecasts upward by 11% for 2025 to PLN 2,402m and by 5.3% for 2026 to PLN 2,823m. We forecast EBITDA of PLN 484.7m for 2025, up 18.4% from our previous estimate, with a margin of 20.2%. For 2026, we project EBITDA of PLN 648.2m (+16.1%) and a margin of 23%, compared to the previously expected 21%. The upward revision reflects higher volumes, more favorable pricing realized in 3Q25, and ongoing cost optimization. We maintain our assumption that sales and deliveries locomotives, Newag's highest-margin product, will peak in 2026, supporting elevated profitability.

PLN 1.5bn ZEMU Tender Projected for December

Funding under the European Funds for Infrastructure, Climate, Environment (FEnIKS) program includes a PLN 1.5bn allocation to support zero-emission EMU purchases by local rail operators. The application window closes on January 31, 2026. Our conservative estimates suggest that Newag could capture 20-35% of the total allocation – several hundred million PLN, over 2027-2029. The project is not yet factored into our valuation model due to its uncertain timing, giving rise to additional upside risk.

Attractive Valuation

Our valuation of Newag is based exclusively on DCF methodology, reflecting the limited relevance of peers operating in more diversified markets. A 12-month target price of PLN 115.00 implies an 18% upside from current levels, with Newag trading at approximately 8.9x 2025E EV/EBITDA and 12.9x P/E based on our forecasts. Newag's PEG ratio of 0.2 vs. a peer median of 0.5 and average of 1.2 highlights meaningful undervaluation relative to growth.

(PLN m)	2023	2024	2025E	2026E	2027E
Revenue	1,231.1	1,589.4	2,402.0	2,823.5	2,885.0
EBITDA	186.1	210.8	484.7	648.2	602.1
margin	15.1%	13.3%	20.2%	23.0%	20.9%
EBIT	141.8	160.4	432.2	595.4	549.0
Net profit	95.2	122.2	339.8	474.5	442.6
P/E	45.9	35.7	12.9	9.2	9.9
P/S	3.5	2.7	1.8	1.5	1.5
EV/EBITDA	22.0	20.1	8.9	6.4	6.5
DPS	0.00	0.96	2.00	3.02	4.22
Dividend yield	0.0%	1.2%	2.4%	3.6%	5.1%

Source: Newag, mBank

Current Price*	PLN 97.10
Target Price	PLN 115.00
MCap	PLN 4.4bn
Free Float	PLN 1.15bn
ADTV (3M)	PLN 1.0m

*Price as of 18 November 2025, 5:00 PM

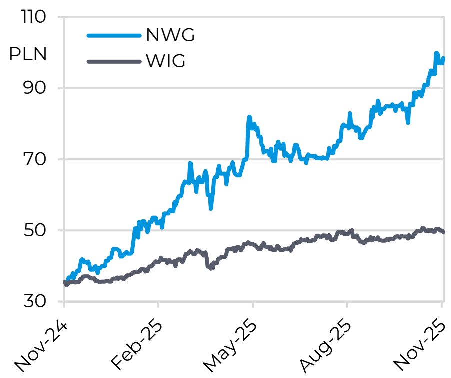
Shareholders

Jakubas Investments	54.3%
NN OFE	8.8%
Allianz OFE	8.0%
Generali OFE	7.4%
PZU OFE	7.3%
Others	14.2%

About

Newag is a Polish rolling stock manufacturer specializing in the design, modernization and production of electric multiple units, locomotives and specialized rail vehicles. The company operates mainly in Poland, serving regional carriers and PKP Intercity, while developing competencies in vehicle service and maintenance.

NWG vs. WIG



Company	Target Price		Recommendation	
	New	Old	New	Old
Newag	115.00	98.00	buy	buy

Company	Current Price	Target Price	Upside
Newag	97.10	115.00	+18%

Forecast Revision	2025E	2026E	2027E
Revenue	+11.0%	+5.3%	+3.0%
EBITDAaL	+18.4%	+16.1%	+6.4%
Net profit	+21.8%	+18.1%	+7.1%

Analyst:

Marlen Jakub Sargsyan
Equity Analyst, Junior Specialist
+48 519 419 895
marlen.sargsyan@mbank.pl

Risk factors

1) Customer concentration (demand risk).

A breakdown of Newag's 2024 revenue revealed an overreliance on a single customer. Sales to PKP Group, Poland's national railway holding company, accounted for 47.83% of the total revenue for the year, with two major local government procurers – the West Pomeranian and Pomeranian Voivodeships – accounting for 13.21% each. Such a structure indicates significant dependence on a few customers and makes Newag highly sensitive to any variations triggered by competitive bidding outcomes, budget shifts, and contractual risks, such as adjustments to delivery deadlines. In addition, Newag generates the bulk of its sales in Poland, which means demand for its services remains highly correlated with the public sector's investment cycle.

2) Inadequate Contract Price Indexation vs. Inflation in Material Costs (Margin Pressure)

In 2024, the **costs of materials and energy** at Newag amounted to PLN **1.1bn**, the largest cost item, representing 72% of total operating costs. Newag's contracts with customers contain price adjustment clauses based on metrics by Statistics Poland (GUS), however, the adjustments are often subject to **caps**. Whenever the pace of increase in the prices of steel, copper, and electronic components, exceeds these limits, an "indexation gap" is created which puts a squeeze on Newag's margins. According to our estimates, a **1 p.p. increase** in material costs can reduce operating profit by as much as **PLN 10.7m**, an equivalent of **~5% of 2024 EBITDA** (PLN 210.8m) – **before** any price pass-through or clause effects.

3) Liquidity and Working Capital Cycle Risk, Homologation Delays

The operating model used by the rolling stock industry, which spans pre-sales, production, technical inspections, and homologation, entails a time lag between when a product is manufactured and when it is paid for. At the same time, the homologation process, identified by the management as a key source of delays, increases pressure on liquidity.

4) Delivery, Warranty and Contractual Risks

The advanced technology used in Newag's products gives rise to risk of claims for damages due to defects and repair costs, as well as late fines. Additionally, liquidated damages clauses are a source of risk to Newag's financial results in case of contractual default.

5) Supply Chain and Long-Term Components

The war in Ukraine has not had a significant impact on Newag's financial results to date, but it does give rise to significant potential operational risks. These include supply chain disruptions, extended lead times, and exchange rate fluctuations. Where there are long lead times, such as in case of traction drives, electronics and semiconductors, events like this can cause production delays and generate additional costs associated with the need to accelerate orders and reorganize operational processes.

6) Dependence of Demand on Public Funding (RRF/FEnIKS/CEUPT) and Missed Deadline Risk

In early 2025, the Centre for EU Transport Projects (CEUTP) updated the list of rolling stock projects funded under the EU's Recovery and Resilience Facility (RRF). Unfortunately, some of these projects, despite making the main list, may **fall through** due to missed RRF deadlines. More tenders (metropolitan and supra– regional calls for bids, projects funded under the European Funds for Infrastructure, Climate, Environment (FEnIKS) program) are expected in 2025, but their schedules are a risk factor from the point of view of contract acquisition and execution.

7) Labor Market and Wage Pressure

Newag observes **a limited supply of skilled workers.** In 2024, the company's headcount increased by 11% y/y, and the labor costs for the year amounted to **PLN 214.3m** (including salaries of **PLN 171.5m**). A **10% pay rise** before pass through could reduce Newag's EBITDA by approximately **PLN 21.4m**, equivalent to **10% of 2024 EBITDA**. Talent constraints also give rise to risk of missing project deadlines due to turnover and skill gaps.

8) Reputational and Compliance Risk

In 2024, Newag faced public allegations of intentionally embedding software in Impuls trains that purportedly restricted maintenance by third-party service providers. In response to these widely commented allegations, Newag initiated two civil proceedings: one by Newag IP Management Sp. z o.o. (June 2024, District Court in Warsaw), and the other by Newag S.A. (September 2024, District Court in Gdańsk). Both lawsuits are directed against the rail vehicle maintenance provider, Serwis Pojazdów Szynowych (SPS), and members of the hacker group Dragon Sector. Newag is seeking an injunction and compensation of PLN 5.82m and PLN 5.10m, respectively. As of June 2025, the cases remained at an early procedural stage – no judgments have been issued, no settlements reached, and no financial penalties imposed.

Newag's management assesses the risk associated with these legal and reputational issues as moderate and does not expect any significant financial or operational impact. No customers have filed claims related to the alleged software restrictions, and there has been no loss of clients or contracts. To date, the only consequence has been a rise in legal and communication costs. The fact that the company operates solely in the B2B sector further mitigates the risk of broader market consequences.

9) Technological and Regulatory Risk (TSI, ETCS, EU Taxonomy)

New EU regulations require the use of ERTMS/ETCS systems, low-emission solutions, and compliance with taxonomy criteria. Failure to adapt designs to changing requirements can give rise to risk of exclusion from certain tender procedures. Additionally, there is technological pressure from competitors offering battery and hydrogen-powered trains, whereas Newag is only beginning to develop its portfolio.

Valuation

Newag's valuation is derived entirely from a discounted cash flow (DCF) model, with no contribution from peer-based multiples due to limited comparability. Our 12-month per-share price target comes to PLN 115.00.

We have assigned a 0% weight to the comparative method because the business structure of the comparable companies differs significantly from Newag's. Peer companies operate in broader, more diversified markets, while Newag remains focused on domestic public-sector contracts. Moreover, the limited comparability of financial metrics supports exclusive reliance on the DCF approach.

Valuation Summary

(PLN)	Weight	Price
Relative Valuation	0%	136.1
DCF Analysis	100%	104.9
	Price	105.0
	12M Target Price	**115.0**

Source: mBank

Multiples valuation

Due to the absence of directly comparable listed peers in the domestic market, Newag's valuation metrics are benchmarked against global rail sector companies. The valuation incorporates P/E and EV/EBITDA multiples as reference metrics.

Multiples valuation

		MCap	P/E			EV/EBITDA			
	Country	(USD m)	2025E	2026E	2027E	2025E	2026E	2027E	PEG
ALSTOM	FR	12,263	16.1	14.0	11.3	7.7	6.5	5.4	0.5
STADLER RAIL AG	SZ	2,424	17.8	10.6	8.6	7.7	5.8	4.4	0.4
CONSTRUCC Y AUX DE FERROCARR	SP	2,054	12.0	10.3	9.1	5.6	5.2	4.5	0.5
TALGO SA	SP	406	-	23.0	15.7	24.4	10.2	8.3	n.a.
WABTEC CORP	US	34,120	22.3	19.6	17.7	15.4	13.8	12.5	1.6
GREENBRIER COMPANIES INC	US	1,298	6.4	10.1	8.9	-	-	-	3.2
KNORR-BREMSE AG	GE	15,591	22.1	18.3	16.3	11.0	9.5	8.5	1.7
HYUNDAI ROTEM COMPANY	SK	14,832	26.0	19.5	14.9	17.9	13.2	9.6	0.5
Minimum			6.4	10.1	8.6	5.6	5.2	4.4	0.4
Maximum			26.0	23.0	17.7	24.4	13.8	12.5	3.2
Median			**17.8**	**16.2**	**13.1**	**11.0**	**9.5**	**8.3**	**0.5**
Newag			11.1	8.0	8.6	7.7	5.5	5.6	0.2
Premium / discount			-37%	-51%	-35%	-29%	-42%	-33%	
Implied valuation of Newag									
Median			17.8	16.2	13.1	11.0	9.5	8.3	0.5
Premium / discount			0%	0%	0%	0%	0%	0%	100%
Multiple weight				50%			50%		
Year weight			33%	33%	33%	33%	33%	33%	33%
Equity value per share (PLN)		**136.1**							

Source: mBank

DCF Valuation

DCF model assumptions:
- The DCF valuation is based on free cash flow projections for the 2025-2034 period.
- Risk-free rate in the residual period = 4.5% beta=1.0x.
- We assume that FCF after 2034 will grow at an annual rate of 3.00%.
- We include an equity risk premium of 5.5%.

(PLN m)	2025E	2026E	2027E	2028E	2029E	2030E	2031E	2032E	2033E	2034E	+
Revenue	**2,402**	**2,824**	**2,885**	**2,454**	**2,430**	**2,436**	**2,549**	**2,654**	**2,717**	**2,771**	**2,798**
change	51.1%	17.5%	2.2%	-14.9%	-1.0%	0.2%	4.6%	4.1%	2.4%	2.0%	3.0%
Net debt/Adjusted EBITDA	**485**	**648**	**602**	**505**	**487**	**476**	**496**	**516**	**522**	**526**	**502**
EBITDA margin	20.2%	23.0%	20.9%	20.6%	20.0%	19.5%	19.5%	19.4%	19.2%	19.0%	17.9%
D&A	53	53	53	53	53	54	54	54	54	54	54
EBIT	**432**	**595**	**549**	**452**	**433**	**422**	**443**	**462**	**468**	**472**	**448**
EBIT margin	18.0%	21.1%	19.0%	18.4%	17.8%	17.3%	17.4%	17.4%	17.2%	17.0%	16.0%
Tax on EBIT	82	113	104	86	82	80	84	88	89	90	85
NOPLAT	**514**	**708**	**653**	**538**	**515**	**502**	**527**	**550**	**556**	**561**	**533**
CAPEX	-55	-55	-55	-55	-55	-55	-55	-55	-55	-55	-54
Working capital	-333	-142	-46	-194	-87	-125	-134	-163	-118	-144	0
FCF	**14**	**338**	**397**	**170**	**262**	**216**	**223**	**210**	**260**	**237**	**363**
WACC	7.8%	7.9%	8.8%	8.9%	9.1%	9.5%	9.5%	9.8%	10.1%	10.0%	8.3%
Discount factor	0.9	0.9	0.8	0.7	0.7	0.6	0.6	0.5	0.5	0.4	
PV FCF	13.1	290.4	313.3	123.5	174.4	131.0	123.7	106.0	119.0	98.9	
WACC	**7.8%**	**7.9%**	**8.8%**	**8.9%**	**9.1%**	**9.5%**	**9.5%**	**9.8%**	**10.1%**	**10.0%**	**8.3%**
Cost of debt	4.6%	4.7%	5.7%	5.8%	6.1%	6.6%	6.6%	7.0%	7.4%	7.3%	5.5%
Risk-free rate	3.6%	3.7%	4.7%	4.8%	5.1%	5.6%	5.6%	6.0%	6.4%	6.3%	4.5%
Risk premium	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%
Effective tax rate	19.0%	19.0%	19.0%	19.0%	19.0%	19.0%	19.0%	19.0%	19.0%	19.0%	19.0%
Net debt / EV	22.9%	23.8%	24.7%	25.6%	26.5%	27.3%	28.2%	29.1%	30.0%	30.0%	30.0%
Cost of equity	9.1%	9.2%	10.2%	10.3%	10.6%	11.1%	11.1%	11.5%	11.9%	11.8%	10.0%
Risk premium	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%
Beta	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0

FCF growth after the forecast period	3.0%
Terminal value	6,795.1
Present value of terminal value	2,829.4
Present value of FCF in the forecast period	1,371.1
Enterprise value	4,200.5
Net debt	-127.5
Minority interests	0.7
Equity value	4,327.2
Shares outst. (millions)	45.0
Equity value per share (PLN)	**96.2**
12M cost of equity	9.1%
Target price (PLN)	**104.9**
EV/EBITDA ('26) at target price	9.5
P/E ('26) at target price	13.9
TV/EV	67.4%

Source: mBank

Sensitivity Analysis

	FCF growth in perpetuity				
	1.0%	2.0%	3.0%	4.0%	5.0%
WACC +1.0 p.p.	79.3	85.7	94.1	105.5	122.3
WACC +0.5 p.p.	82.1	89.3	99.0	112.7	133.5
WACC	85.2	93.5	104.9	121.5	148.1
WACC -0.5 p.p.	88.8	98.4	112.0	132.6	167.8
WACC -1.0 p.p.	92.9	104.2	120.7	147.0	196.0

2025 Q3 Results

Newag released its full 2025 third-quarter results after the close of trading on November 14.

The full reported figures matched the preliminary results released on November 7. EBITDA in Q3'25 amounted to PLN 212m (+193% y/y).

- **Sales** reached a record quarterly high of PLN 925m, up 64% year on year.

Locomotive deliveries

- Newag delivered the following locomotives in the first three quarters of 2025:
  - **28 electric locomotives** delivered to for PKP Intercity S.A. under a December 2023 contract,
  - **10 electric locomotives** for Akiem, and
  - **8 electric locomotives** to Cargounit Sp. z o.o. under a July 2023 contract.
- In Q3 2025 alone, Newag delivered 10 locomotives.

Electric Multiple Unit deliveries

- Newag delivered the following EMUs in the first three quarters of 2025:
  - **3 'Impuls 2' for Koleje Śląskie (Silesian Raillways),**
  - **6 EMUs for the Silesian Voivodeship, and**
  - **9 EMUs for the Pomeranian Voivodeship.**
- In 3Q'25 alone, Newag delivered **15 EMUs**, compared to only three in the entire first half of the year.
- **EBITDA** reached the highest quarterly level in history in 3Q'25 at PLN 212m (+193% y/y).
- **Net profit** exceeded expectations as well at PLN 154m (+240% y/y).
- The spectacular increase in sales was driven by exceptionally high deliveries of both EMUs and locomotives, enabling Newag to achieve its best results in history.
- Owing to another quarter of high locomotive deliveries (10 units), EBITDA margin came in at a robust 23%.
- Additionally, a favorable EUR/PLN exchange rate generated savings through a higher share of euro-denominated purchases and conservative budgeting assumptions.
- We remain impressed by the quarter's 23% EBITDA margin, achieved thanks to a higher proportion of EMUs relative to locomotives (15 vs. 10 units). The average EBITDA margin for 3Q'25 stood at 22%, and with 4Q typically being the strongest quarter of the year, we expect the full-year 2025 margin to come in slightly above 20%.

Q3 2025 Results of Newag

(PLN m)	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	Y/Y	Q/Q
Sales	**223.4**	**352.0**	**565.0**	**449.1**	**374.6**	**474.6**	**924.9**	**64%**	**95%**
Gross profit	46.2	93.5	93.0	103.1	107.6	131.2	246.0	164%	88%
Gross margin	21%	27%	16%	23%	29%	28%	27%		
Profit on sales	11.6	60.0	58.4	64.5	67.7	88.9	203.2	248%	129%
EBIT	**12.9**	**43.3**	**59.6**	**44.2**	**67.0**	**87.9**	**196.7**	**230%**	**124%**
EBIT margin	6%	12%	11%	10%	18%	19%	21%		
Net debt/Adjusted EBITDA	**24.5**	**55.6**	**72.3**	**58.0**	**81.2**	**102.2**	**211.5**	**193%**	**107%**
EBITDA margin	11%	16%	13%	13%	22%	22%	23%		
Profit before tax	11.2	40.3	56.4	41.8	65.9	84.3	192.2	241%	128%
Net profit	**14.7**	**32.0**	**45.0**	**30.1**	**52.5**	**76.7**	**153.3**	**240%**	**100%**
Shares held	45.0	45.0	45.0	45.0	45.0	46.0	47.0		
Net profit YoY	82.3	99.7	144.0	121.8	159.5	204.3	312.6		
EPS (PLN)	0.3	0.7	1.0	0.7	1.2	1.7	3.3		
LTM EPS (PLN)	1.8	2.2	3.2	2.7	3.5	4.5	6.8		
Net debt / cash	-53.0	89.4	71.0	-127.5	-48.0	120.9	-122.3		
Equity	817.1	805.8	851.1	881.1	933.7	920.8	1,074.2		
Cash Flow (PLN m)									
Net profit	14.7	32.0	45.0	30.1	52.5	76.7	153.3		
D&A	11.6	12.3	12.7	13.8	14.2	14.3	14.7		
WC chng	-205.6	-189.7	17.9	127.1	-109.4	-173.8	42.0		
Other	-5.6	13.1	18.0	41.5	-24.1	18.5	48.5		
OCF	**-184.8**	**-132.3**	**93.6**	**212.4**	**-66.9**	**-64.4**	**258.5**		
CAPEX	-12.3	-9.1	-28.3	-18.4	-6.4	-19.0	-11.4		
FCF	**-197.1**	**-141.5**	**65.4**	**194.0**	**-73.2**	**-83.4**	**247.1**		
FCF-4Q trail	**462.2**	**206.3**	**285.7**	**-79.2**	**44.7**	**102.8**	**284.5**		
MCAP	4,365.0	4,365.0	4,365.0	4,365.0	4,365.0	4,462.0	4,559.0		
EV	4,312.0	4,454.4	4,436.0	4,237.5	4,317.0	4,582.9	4,436.7		
EV/EBITDA	**26.3**	**22.1**	**17.7**	**17.3**	**14.2**	**13.7**	**9.2**		

Source: Newag, mBank

mBank Biuro maklerskie

P&L

(PLN m)	2022	2023	2024	2025E	2026E	2027E
Revenue	**964**	**1,231**	**1,589**	**2,402**	**2,824**	**2,885**
Gross profit	148	263	336	618	827	786
Margin	15%	21%	21%	26%	29%	27%
SG&A	99	119	141	180	226	231
Net debt/Adjusted EBITDA	97	186	211	485	648	602
Margin	10%	15%	13%	20%	23%	21%
D&A	44	44	50	53	53	53
EBIT	**54**	**142**	**160**	**432**	**595**	**549**
Margin	6%	12%	10%	18%	21%	19%
Net financing costs	-32	-29	-10	-12	-9	-2
Pre-tax profit	22	113	150	420	587	547
Tax rate	-5%	16%	18%	19%	19%	19%
Minority interests	0.0	-0.1	0.6	0.6	0.6	0.6
Net profit	**23**	**95**	**122**	**340**	**475**	**443**

Cash Flow

(PLN m)	2022	2023	2024	2025E	2026E	2027E
Oper. CF	**-7**	**694**	**-11**	**59**	**385**	**450**
D&A	44	44	50	53	53	53
Working capital	178	-616	235	333	142	46
Investing CF	**5**	**-27**	**-52**	**-55**	**-55**	**-55**
CAPEX	-13	-33	-68	-55	-55	-55
Financing CF	**-80**	**-230**	**-153**	**95**	**-267**	**-385**
Dividend	-11	0	-43	-90	-136	-190
CF	**-82**	**438**	**-216**	**99**	**63**	**9**
OCF/EBITDA	-7.4%	373.1%	-5.3%	12.2%	59.4%	74.7%
FCFF	-20.6	661.8	-79.2	3.9	330.3	394.5
FCFF/EV	**-0.4%**	**16.1%**	**-1.9%**	**0.1%**	**8.0%**	**10.0%**
FCFE	-52.6	633.0	-89.2	-8.0	321.4	392.6
FCFE/MCAP	**-1.2%**	**14.5%**	**-2.0%**	**-0.2%**	**7.4%**	**9.0%**
ROIC	1.2%	2.9%	3.1%	8.1%	11.7%	11.3%
ROCE	6.4%	15.9%	16.4%	36.5%	40.0%	32.4%
DPS	0.3	0.0	1.0	2.0	3.0	4.2
Div. Payout Ratio	15.7%	0.0%	45.4%	73.6%	40.0%	40.0%
DYield	**0.3%**	**0.0%**	**1.2%**	**2.4%**	**3.6%**	**5.1%**

Balance Sheet

(PLN m)	2022	2023	2024	2025E	2026E	2027E
Fixed assets	**485**	**541**	**557**	**560**	**562**	**564**
PP&E	442	431	450	453	455	457
Intangible assets	7	5	21	21	21	21
Other	36	105	86	86	86	86
Current assets	**936**	**1,190**	**1,176**	**1,653**	**1,963**	**2,034**
Inventory	535	493	612	721	875	923
Accounts receivable	332	168	254	528	621	635
Cash	46	484	267	360	424	433
other	23	46	43	43	43	43
Equity	**709**	**802**	**881**	**1,125**	**1,464**	**1,717**
Minority interests	0	0	1	1	1	1
Noncurrent liab.	**133**	**141**	**127**	**231**	**157**	**47**
Loans and borrowings	0	3	6	183	109	-1
Other	133	138	121	48	48	48
Current liab.	**579**	**788**	**725**	**856**	**904**	**834**
Loans and borrowings	291	107	36	141	84	-1
Trade payables	171	580	550	601	706	721
Other	117	100	139	114	114	114
Net debt	**362**	**-268**	**-127**	**-36**	**-230**	**-435**
Net debt / EBITDA	8.3	-6.1	-2.5	-0.7	-4.4	-8.2

Source: mBank

Key Ratios

	2022	2023	2024	2025E	2026E	2027E
P/E	192.0	45.9	35.7	12.9	9.2	9.9
EV/EBITDA	**48.6**	**22.0**	**20.1**	**8.9**	**6.4**	**6.5**
P/S	4.5	3.5	2.7	1.8	1.5	1.5
P/BV	0.2	0.2	0.2	0.3	0.3	0.4
P/CF	-	10.0	-	44.3	69.1	473.7
P/FCFE	**-**	**6.9**	**-**	**-**	**13.6**	**11.1**
EBITDA margin	**10.1%**	**15.1%**	**13.3%**	**20.2%**	**23.0%**	**20.9%**
YoY % EBITDA change	-29.2%	91.3%	13.3%	129.9%	33.7%	-7.1%
Net margin	2.4%	7.7%	7.7%	14.1%	16.8%	15.3%
EPS Y/Y % change	**-68.2%**	**318.2%**	**28.4%**	**178.0%**	**39.6%**	**-6.7%**
Price (PLN)	97	97	97	97	97	97
Shares outst. (millions)	45.00	45.00	45.00	45.00	45.00	45.00
mCap	4,370	4,370	4,370	4,370	4,370	4,370
EV	4,731	4,101	4,242	4,334	4,139	3,935

List of abbreviations and ratios used by mBank:
EV (Enterprise Value) – Equity Value + Net Debt; **EBIT** – Earnings Before Interest and Taxes; **EBITDA** – EBIT + Depreciation & Amortisation; **Net Debt** – Borrowings + Debt Securities + Interest-Bearing Loans - Cash and Cash Equivalents; **P/E** (Price/Earnings) – Price Per Share Divided by Earnings Per Share; **P/CE** (Price to Cash Earnings) – Price Per Share Divided by Earnings + Depreciation & Amortisation; **P/B** (Price to Book Value) – Price Per Share Divided by Book Value Per Share; **P/CF** (Price to Cash Flow) – Price Divided by Cash Flow from Operations; **ROE** (Return on Equity) – Earnings Divided by Shareholders' Equity; **ROCE** (Return on Capital Employed) – EBIT x (Average Assets - Current Liabilities); **ROIC** (Return on Invested Capital) – EBIT x (1-Tax Rate) / (Average Equity + Minority Interest + Net Debt); **FCFF** (Free Cash Flow to Firm) – Cash Flow from Operations - CAPEX - Lease Payments; **FCFE** (Free Cash Flow to Equity) – Free Cash Flow to Firm - Net Interest Expense (incl. Debt + Leases); **EBITDA margin** – EBITDA/Sales

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NEUTRAL (N) – a rating which indicates that we expect the stock to perform in line with the broad market
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mBank issued the following recommendations for Newag in the 12 months prior to publication:
Newag (Marlen Jakub Sargsyan)

Recommendation	Buy
Date issued	2025-09-19
Target price (PLN)	98.00
Price on rating day	83.00

mBank Biuro maklerskie

mBank S.A.
Prosta 18
00-850 Warszawa
http://www.mbank.pl/

Research Department

Beata Szparaga-Waśniewska, CFA
director
+48 510 929 021
beata.szparaga-wasniewska@mbank.pl
biotechnology, healthcare

Mateusz Krupa, CFA
deputy director
+48 571 608 973
mateusz.krupa@mbank.pl
strategy

Paweł Szpigiel
+48 509 603 258
pawel.szpigiel@mbank.pl
media, IT, telco, e-commerce

Michał Konarski
+48 515 025 640
michal.konarski@mbank.pl
banks, financials

Mikołaj Lemańczyk, CFA
+48 501 663 511
mikolaj.lemanczyk@mbank.pl
banks, financials, property developers

Piotr Poniatowski
+48 509 603 046
piotr.poniatowski@mbank.pl
gaming, leisure

Janusz Pięta
+48 506 065 659
janusz.pieta@mbank.pl
retail, e-commerce

Marlen Jakub Sargsyan
+48 519 419 895
marlen.sargsyan@mbank.pl
industrials, mining

Sales and Trading

Traders

Piotr Gawron
director
+48 698 832 853 | +48 22 697 48 95
piotr.gawron@mbank.pl

Paweł Cylkowski
deputy director
+48 503 684 130 | +48 22 697 47 31
pawel.cylkowski@mbank.pl

Piotr Brożyna
+48 512 756 702 | +48 22 697 48 47
piotr.brozyna@mbank.pl

Andrzej Kowalczyk
+48 789 868 634 | +48 22 697 47 44
andrzej.kowalczyk@mbank.pl

Karol Kułaj
+48 509 602 984 | +48 22 697 49 85
karol.kulaj@mbank.pl

Patryk Gniadek
tel. +48 505 116 638 | +48 22 697 48 82
patryk.gniadek@mbank.pl

Andrzej Sychowski
+48 605 848 003 | +48 22 697 48 46
andrzej.sychowski@mbank.pl

Łukasz Płaska
+48 784 449 962 | +48 22 697 47 90
lukasz.plaska@mbank.pl

Sales, Foreign Markets

Marzena Łempicka-Wilim
deputy director
+48 696 427 249
marzena.lempicka-wilim@mbank.pl

Private Client Sales

Maciej Sokołowski
director
maciej.sokolowski@mbank.pl

Jarosław Banasiak
deputy director
jaroslaw.banasiak@mbank.pl